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29 May 2017

## THE PHILIPPINE STOCK EXCHANGE, INC.

Disclosure Department 4<sup>th</sup> Floor, Philippine Stock Exchange Centre PSE Centre, Exchange Road Ortigas Center, Pasig City

Attention: MR. JOSE VALERIANO B. ZUÑO III

OIC - Head, Disclosure Department

Subject: Annual Corporate Governance Report for 2016

## Gentlemen:

In compliance with SEC Memorandum Circular No. 20 Series of 2016 dated 8 December 2016, we submit herewith the Annual Corporate Governance Report of Paxys, Inc. for the year 2016.

We trust that you will find the attached document in order.

Very truly yours,

PAXYS, INC.

MARK DAVID P. MARTINE

Corporate Secretary and Corporate Information Officer

# **COVER SHEET**

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#### SECURITIES AND EXCHANGE COMMISSION

#### SEC FORM - ACGR

#### ANNUAL CORPORATE GOVERNANCE REPORT

#### **GENERAL INSTRUCTIONS**

### (A) Use of Form ACGR

This SEC Form shall be used to meet the requirements of the Revised Code of Corporate Governance.

## (B) Preparation of Report

These general instructions are not to be filed with the report. The instructions to the various captions of the form shall not be omitted from the report as filed. The report shall contain the numbers and captions of all items. If any item is inapplicable or the answer thereto is in the *negative*, an appropriate statement to that effect shall be made. Provide an explanation on why the item does not apply to the company or on how the company's practice differs from the Code.

#### (C) Signature and Filing of the Report

- A. Three (3) complete sets of the report shall be filed with the Main Office of the Commission.
- B. At least one complete copy of the report filed with the Commission shall be manually signed.
- C. All reports shall comply with the full disclosure requirements of the Securities Regulation Code.
- D. This report is required to be filed annually together with the company's annual report.

## (D) Filing an Amendment

Any material change in the facts set forth in the report occurring within the year shall be reported through SEC Form 17-C. The cover page for the SEC Form 17-C shall indicate "Amendment to the ACGR".

## SECURITIES AND EXCHANGE COMMISSION

SEC FORM - ACGR

ANNUAL CORPORATE GOVERNANCE REPORT



- 1. Report is Filed for the Year January 1, 2016 up to December 31, 2016
- 2. Exact Name of Registrant as Specified in its Charter PAXYS, INC.
- 3. 15/F 6750 AYALA OFFICE TOWER, AYALA AVENUE MAKATI CITY PHILIPPINES 1226

Address of Principal Office

Postal Code

4. SEC Identification Number 6609

5. (SEC Use Only)

Industry Classification Code

- 6. BIR Tax Identification Number 000-233-218
- 7. (+632) 250-3800

Issuer's Telephone number, including area code

8. Not Applicable

Former name or former address, if changed from the last report

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#### A. BOARD MATTERS

## 1) Board of Directors

Number of Directors per Articles of Incorporation	9
Actual number of Directors for the year	

## (a) Composition of the Board

Complete the table with information on the Board of Directors:

Director's Name	Type [Executive e (ED), Non- Executive (NED) or Independent Director (ID)]	If nominee, identify the principal	Nominator in the last election (if ID, state the relationship with the nominator)	Date first elected	Date last elected (if ID, state the number of years served as ID) <sup>1</sup>	Elected when (Annual /Special Meeting)	No. of years served as director
Tarcisio M. Medalla	ED		Nominated by the NGC	28 May 2004	6 Dec 2016	Annual	12
Sivam Kandavanam	NED		Naminated by the NGC	27 May 2011	6 Dec 2016	Annual	5
Christopher Maldia	NED		Nominated by the NGC	28 May 2004	6 Dec 2016	Annual	12
Roger Leo A. Cariño	NED		Naminated by the NGC	28 May 2004	6 Dec 2016	Annuai	12
Lim Ghee Keong	NED		Nominatea by the NGC	27 May 2005	6 Dec 2016	Annual	11
George Y. Sycip	ID		Nominated by the NGC	27 May 2005	6 Dec 2016	Annual	11
Roberto A. Atendido	NED		Nominated by the NGC	17 May 2002	6 Dec 2016	Annual	14
Jose Antonio A. Lichauco	ID		Nominated by the NGC	28 May 2004	6 Dec 2016	Annual	12
Mark David P. Martinez	ED		Naminated by the NGC	31 Aug. 2012	6 Dec 2016	Annual	4

(b) Provide a brief summary of the corporate governance policy that the board of directors has adopted. Please emphasize the policy/ies relative to the treatment of all shareholders, respect for the rights of minority shareholders and of other stakeholders, disclosure duties, and board responsibilities.

As stated in the Campany's Carporate Gavernance Manual, the Board of Directors (the "Board") is primarily responsible for the governance of the Corporation. Corollary to setting the policies for the occomplishment of the corporate objectives, it shall provide an independent check on Management.

Reckoned from the election immediately following December 5, 2016.

POLICY	
General Responsibilities	It is the Boord's responsibility to foster the long-term success of the Corporotion, and to sustoin its competitiveness and profitability in a manner consistent with its corporate objectives and the best interests of its stockholders. The Board formulates the Corporation's vision, mission, strategic objectives, policies and procedures that shall guide its activities and effectively monitor Management's performance.
Stockholders' Rights and	The Board respects the rights of the stockholders as provided for in the
Protection of Minority	Corparation's Articles of Incarparation and the Carparation Code; namely:
Shareholders' Interests	i. Right to vote on all matters that require their consent or appraval; ii. Right to inspect corparate baoks and records; iii. Right to information; iv. Right to dividends; and v. Approisol right. The pre-emptive right is denied under the Corparation/s Articles of Incorporation.
Disclosure and	Material information about the Corporation that can adversely affect its
Transparency	viability or the interests of the stackhalders are publicly and timely disclased. Such information include, among others, earnings results, ocquisition ar disposition of assets, off balance sheet transactions, related party transactions, and direct and indirect remuneration of members of the Boord Management.
	All such information is disclosed through the appropriate Exchange mechanisms and submissions to the Cammission.

## (c) How often does the Board review and approve the vision and mission?

Vision and mission have been reviewed and approved. Relevance is revisited annually during the strategic planning.

## (d) Directorship in Other Companies

## (i) Directorship in the Company's Group<sup>2</sup>

Identify, as and if applicable, the members of the company's Board of Directors who hold the office of director in other companies within its Group:

Director's Name	Corporate Name of the Group Company	Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman.
Tarcisia M. Medalla	Paxys Globol Services, Inc.	NED / Chairman
	ScopeWorks Asia, Inc.	NED / Chairman
Mark David P. Martinez	Simpro Solutions Philippines Inc.	NED
	Paxys Glabol Services, Inc.	NED
	Paxys Global Services Pte Ltd. ROHQ	NED

 $<sup>^{\</sup>mathbf{z}}$  The Group is composed of the parent, subsidiaries, associates and joint ventures of the company.

#### (ii) Directorship in Other Listed Companies

Identify, as and if applicable, the members of the company's Board of Directors who are also directors of publicly-listed companies outside of its Group:

Director's Name	Name of Listed Company	Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman.
Tarcisio M. Medalla	Pacific Online Systems Corporation	NED
Roberto A. Atendido	1. Picop Resources Corporation	NED / Chairmon
	2.Export and Industry Bank Inc.	NED
George Y. Sycip	Allionce Select Foods International	NED

## (iii) Relationship within the Company and its Group

Provide details, as and if applicable, of any relation among the members of the Board of Directors, which links them to significant shareholders in the company and/or in its group:

Director's Name	Sig		Name of the		Description of the relationship
Torcisio M. Medalla	All As	ia	Customer	Services	Director
	Holding	15, 1	Ltd.		
Roger Leo A. Cariño	All A	ia	Customer	Services	Director
	Holdings, Ltd.				

(iv) Has the company set a limit on the number of board seats in other companies (publicly listed, ordinary and companies with secondary license) that an individual director or CEO may hold simultaneously? In particular, is the limit of five board seats in other publicly listed companies imposed and observed? If yes, briefly describe other guidelines:

While the Corporation does not hove a formal policy, we hove no director who has exceeded the limit of five (5) board seats in other listed componies.

	Guidelines	Maximum Number of Directorships in other companies
Executive Director	NA	NA
Non-Executive Director	NA	NA
CEO	NA	NA

#### (e) Shareholding in the Company

Complete the following table on the members of the company's Board of Directors who directly and indirectly own shares in the company:

Name of Director	Number of Direct shares	Number of Indirect shares / Through (name of record owner)	% of Capital Stock
Torcisia M. Medallo	1,120	NA	0.0001%
Christopher B. Moldio	129,520	NA	0.0113%
Ghee Keong Lim	82,800	NA	0.0072%
Roger Leo A. Coriño	1,120	NA	0.0001%
Roberto A. Atendido	1,000	NA	0.0001%

George Y. Sycip	1,120	NA	0.0001%
Jose Antonio A. Lichouco	1,120	NA	0.0001%
Sivam Kondavanam	1,000	NA NA	0.0001%
Mark David P. Martinez	1,000	NA	0.0001%
TOTAL	219,800		0.0192%

## 2) Chairman and CEO

(a) Do different persons assume the role of Chairman of the Board of Directors and CEO? If no, describe the checks and balances laid down to ensure that the Board gets the benefit of independent views.

Yes		No	X
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Identify the Chair and CEO: Tarcisio M. Medalla

Chairman of the Board	Tarcisio M. Medalla
CEO/President	Torcisio M. Medalla

## (b) Roles, Accountabilities and Deliverables

Define and clarify the roles, accountabilities and deliverables of the Chairman and CEO.

	Chairman	Chief Executive Officer/President
Role	Responsible for the leadership of the Board	Leodership of the business ond managing it within the authorities delegated by the Board.
Accountabilities	<ol> <li>Ensure effective Boord functioning in accordance with its standords af carparate governonce</li> <li>Ensure effective communication with shareholders, government ond other stakeholders</li> <li>Ensure that oll Board committees ore properly established, composed and operoted</li> <li>Choir the Nominatians Committee ond build on effective ond complementary Board, regularly consider its composition and balance, including successian planning for Board and senior management oppointments</li> <li>Facilitates the effective cantributian of non-executive directors in particular and ensure constructive relations between executive and non-executive directors.</li> </ol>	1. Develop strategy for boord recommendation 2. Execute business plan ond update the Boord on the business performonce 3. Develop pracedures to ensure compliance to regulotory requirements 4. Ensure business is canducted in accordance with the company's business ethics
Deliverables	1. Board meeting agendo, ensuring that issues relating to governance, risks and compony strotegies are considered by the boord  2. Preside over the Annuol General Meeting	Annual budget and funding plan     Pracesses, structure and procedures to support the strategy and budget     Periodic perfarmance reports

# 3) Explain how the board of directors plan for the succession of the CEO/Managing Director/President and the top key management positions?

The CEO's of Poxys subsidiaries and its key officers are periodically evaluated by the Poxys Board.

#### 4) Other Executive, Non-Executive and Independent Directors

Does the company have a policy of ensuring diversity of experience and background of directors in the board? YFS.

In addition to the qualifications for membership in the Board provided for in the Corporation Code, Securities Regulation Code and other relevant lows, the Board may provide for additional qualifications which include, omong others, the following:

- i. College education or equivalent academic degree;
- ii. Practical understanding of the business of the Corporation;
- iii. Membership in good standing in relevant 'industry, business or professional arganizations; and
- iv. Previous business experience.

Does it ensure that at least one non-executive director has on experience in the sector or industry the campany belongs to? Please explain.

Board policy and/or Manual on Corporate Governance do not specifically require a non-executive director to have experience in our industry, olthough the manual states the specific duties of a director as follows:

#### Article 3, Section G.i

Hove o working knowledge of the statutory and regulatory requirements that offect the Corporation, including its articles of incorporation and by-lows, the rules and regulations of the Commissian and, where applicable, the requirements of relevant regulatory agencies.

A director should also keep obreast with industry developments and business trends in order to promote the Corporation's competitiveness.

Define and clarify the roles, accountabilities and deliverables of the Executive, Non-Executive and Independent Directors:

Bosically, the role of all directors regardless of the type of directorship is the same. The Board of Directors (the "Board") is primarily responsible for the governance of the Carparation. Carollary to setting the policies for the accomplishment of the carparate objectives, it shall provide an independent check an Management.

	Executive	Non-Executive	Independent Director
Role	A director who is also the heod of o deportment or unit of the Corporotion or performs any work reloted to its aperotion	A director who is not the head of a department or unit of the Corporation nor performs any work related to its aperation.  He monitors the performance of the executive directors.	Independent director – o person who, oport from his fees and shareholdings, is independent of management and free from any business or other relationship which could, or could reasonably be perceived to, materially interfere with his exercise of independent judgment in corrying out his responsibilities as o director

	Executive	Non-Executive	Independent Director
			Provides a strong and independent element in the board, able to exercise objective judgment on corporate affairs independently, in particular, from Management.
Accountabilities	Ensure that Board policies, strategies and mandate are executed in accordance to the approved plan	1. Chollenge and contribute to the strategy 2. Scrutinize the performance of management in meeting objectives 3. Custodians of the governance process	<ul> <li>Act as constructive critic in reviewing the objectives and plans af Management.</li> <li>Plays an active role in cammittees formed by the Board.</li> <li>Oversight of the company's financial reporting process and disclosure of its financiol information (Audit Committee Members)</li> <li>Oversight of the company's Risk Management Processes (Audit Committee Members)</li> </ul>
Deliverables	Audit Committee – Comn Assessment of Risk Manag Nomination and Governa	of the following committee nittee Annual Report, Assess gement Processes nce <b>Committ</b> ee – nominatio	ons for the annual election
	of officers and directors, B Performance Evaluation	oard and executive successi	ion plan and Boord

Provide the company's definition of "independence" and describe the company's compliance to the definition.

Independent Director - a person who, aport from his fees and shareholdings, is independent of management and free from any business or other relationship which could, or could reasonably be perceived to, materially interfere with his exercise of independent judgment in carrying out his responsibilities as a director.

The organization has 2 independent directors. It is compliant with the SEC and its own monuol's requirement of 2 or 20% of its board of directors being independent directors.

Does the company have a term limit of five consecutive years for independent directors? If after two years, the company wishes to bring back an independent director who had served for five years, does it limit the term for no more than four additional years? Please explain.

There is no provision in the Boord policies nor in the Monuol regarding the term limit of Independent Directors. In any case, the compony will adopt the SEC's requirement (effective January 2, 2012) of a term limit of 5 cansecutive years for the independent directors with cooling off period of 2 years and no mare than 2 terms or a total of 10 years. As such, our 2 Independent Directors have already served five years of the initial 5-year term.\*

As provided in SEC Memorandum Circular No. 19-2016, the Code of Corporate Governance for Publicly-listed Companies, which took effect on 1 January 2017, Independent Directors are allowed to serve for a maximum cumulative term of nine (9) years reckoned from 2012. Accordingly, the Company's independent directors may serve as such until 2021.

### 5) Changes in the Board of Directors (Executive, Non-Executive and Independent Directors)

## (a) Resignation/Death/Removal

Indicate any changes in the composition of the Board of Directors that happened during the period:

Name	Position	Date of Cessation	Reason
NA			

#### (b) Selection/Appointment, Re-election, Disqualification, Removal, Reinstatement and Suspension

Describe the procedures for the selection/appointment, re-election, disqualification, removal, reinstatement and suspension of the members of the Board of Directors. Provide details of the processes adopted (including the frequency of election) and the criteria employed in each procedure:

Procedure	Process Adopted	Criteria
a. Selection/Appointment		
(i) Executive Directors	There are anly 2 executive directors and they are the President who is at the same time the chairman of the Board, and the Corporate Secretary who is at the same time Corporate Counsel.	General criteria:  - College education or equivalent academic degree;  - Practical understanding af the business of the Corporation;  - Membership in good standing in relevant industry, business or professional organizations,  - Previous business exposure
(ii) Non-Executive Directors	Stockholders to submit     nominees to the     Nominations and     Governance Committee	
(iii) Independent Directors	(NGC) na more than 30 days before the date of the stockholder's meeting.  2. The nominoting form shall contain the name of the nominee and all information that may be required by the SEC. the nominating form should be signed by the nominating stockholder and have the	On top of the general criteria, specific criteria is set as follows:  - With financial expertise/background  - Shauld be free of any conflict of interest that would violate the applicable law on independent directors  - Have the capocity and interest to represent the

Procedure	Process Adopted	Criteria
Procedure	nominee.  3. NGC to screen qualificotions of the nominee  4. Only shortlisted nominees shall be eligible for election, no further nominee shall be occepted on the floor.  5. Conduct of election of non-executive director shall be in accordance to the election procedures af the company, which happens during the Annual Generol Meeting (AGM)  6. The choirman will inform all stockholders present during the (AGM) of the mondatory requirement to elect independent directors.	interests of the shareholders os a whole
b. Re-appointment		THE CHILD THE CAME
(i) Executive Directors	Executive directors ore covered by employment contract.	As evaluoted by the Board based on set KPIs.
(ii) Non-Executive Directors	Nomination and     Governonce Committee     assesses the performance     of the director vis a vis the     needs of the	Able to meet the roles ond responsibilities of the job as set forth in the corporate governance manual and the corporation's by-laws
(iii) Independent Directors	business/company and his role os defined in the Manual.  2. If director is fit for the job, he stands for re-election during the Annual Generol Meeting.  3. The process for election will then be adopted.	The same
c. Permanent Disqualification	haddalah (belind	washi kili sil
(ii) Executive Directors (ii) Non-Executive Directors (iii) Independent Directors	The by-laws states thot if any vacancy omong the officers, such vocancy shall be filled by the Board of Directors.	- If convicted by final judgment or order by a competent judicial or odministrative body of any crime that (o) involves the purchase or sale of
	This is coursed through the Nomination and Governance Committee who will recommend to the Board the permonent or temporary disqualification or such other appropriate administrative sanction of any Director based on the grounds provided under the CG Monual.	securities, as defined in the Securities Regulation Code; (b) arises out of the person's conduct os an underwriter, broker, deoler, investment adviser, principal, distributor, mutual fund dealer, futures commission merchant, commodity troding odvisor, or floor broker; or (c) orises out of

Procedure	Process Adopted Criteria
	his fiduciary relationship
	with a bank, quasi-bank,
	trust company, investment
	house or as an affiliated
	person of ony of them
	- Any person wha, by reason
	of misconduct, ofter hearing,
	is permanently enjoined by a
	final judgment or order of
	the Commission or ony court
	or odministrative body of
	competent jurisdiction from:
	(a) acting as underwriter,
	broker, dealer, investment
	adviser, principal distributor,
	mutual fund dealer, futures
	cammission merchant,
	cammodity trading advisor,
	ar flaor braker; (b) acting as
	director ar afficer af a bank,
1	quasi-bank, trust campany,
	investment house, or
]	investment company; (c)
	engaging in or continuing
	any conduct ar practice in
	any of the capacities
	mentioned in sub-
	paragraphs (o) and (b)
i l	obove, ar willfully violating
1	the lows govern securities
	and banking activities
	- Any person convicted by
	final judgment or order by o
}	court ar competent
1	odministrative body of on
	offense involving morol
	turpitude, froud,
	embezzlement, theft, estofa,
1	counterfeiting, misoppropriotion, forgery,
	bribery, folse affirmation,
	perjury or other froudulent
	octs
J	-Any person who hos been
]	odjudged by finol judgment
	or order of the Commission,
	court, or competent
	odministrative body to hove
	willfully violoted, or willfully
	oided, abetted, counseled,
	induced or procured the
	violation of any provision of
	the Corporation Code,
	Securities Regulatian Code
	or any other low
	administered by the
	Commission or BSP, or any of

Procedure	Process Adopted	Criteria
Procedure	Process Adopted	its rule, regulation or order - Any person earlier elected as independent director who becomes an officer, employee or consultant of the Corporation - Any person judicially declared as insolvent - Any person found guilty by final judgment or order of o foreign court or equivalent financial regulotory authority of facts, violations or misconduct similar to any of the acts, violations or misconduct enumeroted in sub-poragraphs (I) to (v) above - Conviction by finol judgment of on offense punishable by
		imprisonment for more than six (6) yeors, or o violation of the Corporotion Code committed within five (5)
		yeors prior to the date of his election or appointment
d. Temporary Disqualification	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1. 《新疆人》为《
(i) Executive Directors	A temporarily disquolified	a)Refusal to comply with the
(ii) Non-Executive Directors	director sholl, within sixty (60) business days fram such	disclosure requirements of the Securities Regulation
(iii) Independent Directors	disquolification, toke the appropriote oction to remedy ar correct the qualification. If he fails or refuses to do so for unjustified reasons, the disqualification shall become permanent  The by-laws states that if any vacancy omong the officers, such vacancy shall be filled by the Board of Directors.  This is coursed through the Nomination and Governance Cammittee wha will recommend to the Board the permanent or temporary disqualification ar such other appropriate administrative sonction af any Director based on the grounds pravided under the CG Manual.	Code ond its implementing Rules and Regulotions. The disquolificatian shall be in effect as long as the refusal persists. b) Absence in more thon fifty (50) percent of all regular ond special meetings of the Boord during his incumbency, or any twelve (12) month period during the soid incumbency, unless the absence is due to illness, death in the immediate family or serious occident. The disqualificatian shall apply for purpases of the succeeding electian. c) Dismissol or termination for cause as directar af any corporation covered by this Code. The disquolification shall be in effect until he has cleared himself from ony involvement in the couse that gove rise to his dismissal ar terminotion.

Procedure	Process Adopted	Criteria	
e. Removal		d) If the beneficial equity ownership of an independent directar in the Corporation or its subsidiories and offiliates exceeds two percent (2%) of its subscribed capital stack. The disqualification shall be lifted if the limit is later complied with. e) If any of the judgments or orders cited in the grounds for permonent disqualification has not yet become final.	
(i) Executive Directors			
(ii) Non-Executive Directors	As provided for in the Corporatian Code af the Phils.	Criterio for permanent disqualification applies	
(iii) Independent Directors	Title 3, Sec. 28		
f. Re-instatement			
(i) Executive Directors	process far selection and	Criteria for selection and	
(ii) Non-Executive Directors	appaintment of Board of	oppaintment of Board members apply	
(iii) Independent Directors	Directors apply	тетьегэ арргу	
g. Suspension			
(i) Executive Directors		I DESCRIPTION AND DESCRIPTION	
(ii) Non-Executive Directors	Process for temporary disqualification apply	Criteria for temporary disqualification apply	
(iii) Independent Directors	assignation apply	aisquainicution oppiy	

## Voting Result of the last Annual General Meeting

Name of Director	Votes Received
Tarcisia M. Medalla	976,469,413
Roger Leo A. Cariño	976,469,413
Christapher B. Maldia	976,469,413
Lim Ghe <b>e</b> Keang	976,469,413
Raberta A. Atendida	976,469,413
Sivam Kandavanam	976,469,413
Mark David P. Martinez	976,469,413
Gearge Y. SyCip	976,469,413
Jase Antanio A. Lichauca	976,469,413

## 6) Orientation and Education Program

(a) Disclose details of the company's orientation program for new directors, if any.

There is no farmal orientation process in place. New director will usually be briefed by the Chairman and the Carparate Secretary.

# (b) State any in-house training and external courses attended by Directors and Senior Management<sup>3</sup> for the past three (3) years:

Corporote Governonce Orientotion Progro Corporote Governonce Orientotion Progro		Mork Dovid Mortinez, 2012 Jose Antonio Lichouco
Seminar an Carparate Governance	_	Ano Mo. Morgorito A. Kotigbok, 18 Februory 2014
semmor on corporate dovernance		, mo we. margarita viii katigaan, 10 r caraar, 201 r
•	for Publ	ic-Listed Componies — Mork Dovid P. Mortinez, 30 June
2014		
Seminor on Corporate Governonce	_	Torcisio M. Medollo, 8 August 2014
Seminor on Corporote Governonce	_	Roger Leo A. Coriño, 8 August 2014
Seminor on Corporate Governance	_	Ghee Keong Lim, 8 August 2014
Seminor on Corporate Governance	_	Sivom Kondovonom, 8 August 2014
Seminor on Corporate Governance	_	Christopher B. Moldio, 8 August 2014
Seminar on Carporate Governance	_	George Y. SyCip, 8 August 2014
Seminar on Carporate Governance	_	Jose Antonio A. Lichouco, 8 August 2014
Seminor on Corporate Governance	_	Roberto A. Atendido, 8 August 2014
Seminar on Carporate Gavernance	-	Mork Dovid P. Mortinez, 8 August 2014
SEC-PSE Corporate Governance Forum	-	Mark David P. Martinez, 21 October 2014
Seminor on Corporate Governance	-	Ano Mo. Morgorito A. Kotigbok, 21 April 2015
SEC Carparate Governance Warkshop		
on ASEAN Corporate Governance		
Scorecord for Publicly-Listed Componies	_	Mork Dovid P. Mortinez, 23 April 2015
Seminor an Corporate Governance	_	Torcisio M. Medollo, 13 November 2015
Seminar on Corporate Gavernance	_	Roger Leo A. Coriño, 13 November 2015
Seminar on Carporate Governance	_	Ghee Keang Lim, 18 December 2015
Seminor on Corporate Governance	_	Sivam Kondovonom, 13 November 2015
Seminor on Corporote Governonce	-	Christopher B. Moldio, 13 November 2015
Seminor on Corporate Governance	_	George Y. SyCip, 13 November 2015
Seminor on Corporote Governance	_	Jose Antonio A. Lichouco, 13 November 2015
Seminar on Carparate Governance	_	Roberto A. Atendido, 24 August 2015
Seminar an Corparate Governance	_	Roberto A. Atendido, 15 September 2015
Seminor on Corporote Governance	~~	Mork Dovid P. Mortinez, 13 November 2015
Seminor on Clasing the Toxoble Year	-	Mork David P. Mortinez, 24 November 2015
Seminar on Corporate Governance	÷	Ana Ma. Margarita A. Katigbak, 16 September 2016
Seminar on Corporate Governance	-	Tarcisia M. Medalla, 2 December 2016
Seminar on Corporate Governance	-	Roger Leo A. Cariño, 2 December 2016
Seminar on Corporate Governance	-	Ghee Keong Lim, 2 December 2016
Seminar on Corporate Governance	200	Sivam Kandavanam, 2 December 2016
Seminar on Corporate Governance		Christopher B. Maldia, 2 December 2016
Seminar on Corporate Governance		George Y. SyCip, 2 December 2016
Seminar on Corporate Governance	-	Jose Antonio A. Lichauco, 2 December 2016
Seminar on Corporate Governance	-	Roberto A. Atendido, 2 December 2016
Seminar on Corporate Governance		Mark David P. Martinez, 2 December 2016

<sup>&</sup>lt;sup>3</sup> Senior Management refers to the CEO and other persons having authority and responsibility for planning, directing and controlling the activities of the company.

(c) Continuing education programs for directors: programs and seminars and roundtables attended during the year.

Name of Director/Officer	Date of Training	Program	Name of Training Institution
Nane			

## **B.** CODE OF BUSINESS CONDUCT & ETHICS

1) Discuss briefly the company's policies on the following business conduct or ethics affecting directors, senior management and employees:

Business Conduct & Ethics	Directors	Senior Management Employees
(a) Conflict of Interest	Canduct fair business transactions with the Carparation, and ensure that his personal interest does nat canflict with the interests of the Corporation.  The basic principle to be observed is that a director should not use his positian to profit or gain same benefit or advantage far himself and/or his related interests.  He shauld avaid situations that may compromise his impartiality. If an actual ar potential conflict of interest may arise on the part of a director, he should fully and immediately disclase it and should nat participate in the decision-making process. A director wha has a continuing material conflict of interest should seriously consider resigning from his position.	Paxys daes not allow its employees or officers to take persanal gain, otherwise prafit, from their employment, by misusing their position or Paxys' assets. Canflict of interest arises when a personal ar private interest interferes in any way with one's wark, duties and/or interests of the company.  An employee should disclose any dealings with the company or its competitors, by himself or his family within the 3 <sup>rd</sup> degree of consanguinity or affinity. It is management's preragative to reassign the employee.
(b) Conduct of Business and Fair Dealings	Conduct fair business transactions with the Carparation, and ensure that his personal interest does not canflict with the interests of the Corporatian.	fairly with the company's customer's, service
(c) Receipt of gifts from third parties		

\$500250500,4545ms3500752500900040	Conduct &	Directors	Senior Management	Employees
N , ,	Regulations	<ul> <li>All employees are expected to adhere to the Code of Ethics by:         <ul> <li>Engaging in honest conduct. All employees of the company are expected to comply with applicable lows, rules and regulations.</li> <li>Demands brought about by business exigencies or pressures are not excuses for violating the stipulations in the Code of Ethics.</li> <li>Personally adhering to the standards and restrictions imposed by those laws, rules and regulations.</li> </ul> </li> </ul>		
Secret	Information	A director should keep secure and confidential all non-public information he may acquire or learn by reason of his position as director. He should not reveal confidential information to unauthorized persons without the authority of the Board	It is the responsibility maintain and safeguard information entrusted subsidiaries, affiliates, partners, or such other company relates.	the confidentiality of to the company, customers, business
1		We are all responsible for safeguarding and making proper and efficient use of Company funds and property, including responsible use of information.  Any employee who willfully/maliciously or negligently domages compony property, misuses company funds for personal or fraudulent use, will be subject to disciplinary action up to ond including dismissal and/or civil/criminal prosecution.		
(g) Emplo Labor l Policie	Laws &	We will adhere to applicable lows, rules and regulations. We are committed to keeping our workploce free of hazards.		
(h) Discipl		Nomination and Governance Committee to consider and recommend to the Board the appropriate odministrative sonction of any Director bosed on the grounds provided under the CG Manual and the Committee Charter.	As stated in its employee	's manual.
(i) Whistle	e Blower	To provide an appropriate confidential mechanism for whistleblowers to provide information on potentially froudulent transoctions and breaches of internal control, without feor of retribution to the employee.  Cases are hondled by HR, Compliance and Internal Audit, depending on the type of issue reported.		
(j) Conflic		It is Board's responsibility to establish and maintoin an olternative dispute resolution system in the Corporation that can omicably settle conflicts or differences between the Corporation and its stockholders, and the Corporation and third porties, including the regulatory authorities.  The Audit Committee will investigate and make appropriate recommendations to the Board.		

<sup>2)</sup> Has the code of ethics or conduct been disseminated to all directors, senior management and employees?

YES. The Code of Ethics was properly circulated to the directors, senior management and employees. The Code of Ethics is also available for viewing in the Company's website (www.paxys.com).

## 3) Discuss how the company implements and monitors compliance with the code of ethics or conduct.

Code of Business Conduct is being cascaded during new-hire arientation. The implementation and monitoring is delegated to the line leaders. Internal Audit is part of the monitoring process through its periodic audits.

### 4) Related Party Transactions

## (a) Policies and Procedures

Describe the company's policies and procedures for the review, approval or ratification, monitoring and recording of related party transactions between and among the company and its parent, joint ventures, subsidiaries, associates, affiliates, substantial stockholders, officers and directors, including their spouses, children and dependent siblings and parents and of interlocking director relationships of members of the Board.

Related Party Transactions	Policies and Procedures
(1) Parent Company	The Company hos implemented policies and procedures that
(2) Joint Ventures	wauld ensure the integrity and transparency of related porty transactions between and among the Corporation and its
(3) Subsidiaries	parent company, joint venture, subsidiories, ossociates, affiliotes, majar stockholders, officers ond directors,
(4) Entities Under Common Control	including their spauses, children and dependent siblings ond porents, and af interlocking directar relationships by
(5) Substantial Stockholders	members of the Board.
	As a matter of policy, the campany does not engage in
(6) Officers including spouse/children/siblings/parents	related party transactions withaut prior board appraval.
	We apply the arms-length principle and these transactions are properly recarded and disclosed in the financial recards.
(7) Directors including spouse/children/siblings/parents	We apply the conflict af interest policy and pracedures.
(8) Interlocking director relationship	Any director that is likewise a director of a counterparty of
of Board of Directors	the Company is required to abstain from any evaluation or approval of a relationship between the Company and this
	counterparty.

#### (b) Conflict of Interest

## (i) Directors/Officers and 5% or more Shareholders

Identify any actual or probable conflict of interest to which directors/officers/5% or more shareholders may be involved.

	Details of Conflict of Interest (Actual or Probable)
Name of Director/s	Nane
Name of Officer/s	None
Name of Significant Shareholders	None

## (ii) Mechanism

Describe the mechanism laid down to detect, determine and resolve any possible conflict of interest between the company and/or its group and their directors, officers and significant shareholders.

	Directors/Officers/Significant Shareholders
Company	Conduct due diligence on suppliers and vendors, customers.  We apply the conflict of interest policy under our code of ethics
Group	Conduct due diligence on suppliers and vendars, customers.  We apply the canflict of interest policy under our cade af ethics

## 5) Family, Commercial and Contractual Relations

(a) Indicate, if applicable, any relation of a family, commercial, contractual or business nature that exists between the holders of significant equity (5% or more), to the extent that they are known to the company:

Names of Related Significant Shareholders	Type of Relationship	Brief Description of the Relationship
We are not aware of any family, Co	ommercial and Contractual Relation	ns with stockholders of significant
equity (5% or more).		

(b) Indicate, if applicable, any relation of a commercial, contractual or business nature that exists between the holders of significant equity (5% or more) and the company:

Names of Related Significant Shareholders	Type of Relationship	<b>Brief Description</b>
None	NA NA	NA

(c) Indicate any shareholder agreements that may impact on the control, ownership and strategic direction of the company:

Name of Shareholders	% of Capital Stock affected (Parties)	Brief Description of the Transaction
None		

## 6) Alternative Dispute Resolution

Describe the alternative dispute resolution system adopted by the company for the last three (3) years in amicably settling conflicts or differences between the corporation and its stockholders, and the corporation and third parties, including regulatory authorities.

	Alternative Dispute Resolution System
Corporation & Stockholders	Not Applicable. No conflict has arisen between
Corporation & Third Parties	the company and any of its stockholders, third
Corporation & Regulatory Authorities	parties or regulatory authorities.

## C. BOARD MEETINGS & ATTENDANCE

1) Are Board of Directors' meetings scheduled before or at the beginning of the year?

<sup>&</sup>lt;sup>4</sup> Family relationship up to the fourth civil degree either by consanguinity or affinity.

2) Attendance of Directors January 2016 to December 2016

Board	Name	Date of Election	No. of Meetings Held during the year	No. of Meetings Attended	%
Chairman	Tarcisio M. Medalla	6 Dec. 2016	6	6	100%
Member	Roger Leo A. Cariño	6 Dec. 2016	6	6	100%
Member	Roberto A. Atendida	6 Dec. 2016	6	5	83%
Member	Christopher B. Moldio	6 Dec. 2016	6	6	100%
Member	Lim Ghee Keong	6 Dec. 2016	6	4	67%
Member	Sivam Kondovonam	6 Dec. 2016	6	4	57%
Member	Mark David P. Martinez	6 Dec. 2016	6	.6	100%
Independent	Jose Antonio A. Lichauco	6 Dec. 2016	6	6	100%
Independent	George Y. Sycip	6 Dec. 2016	6	6	100%

3) Do non-executive directors have a separate meeting during the year without the presence of any executive? If yes, how many times?

None	
None.	
I .	

4) Is the minimum quorum requirement for Board decisions set at two-thirds of board members? Please explain.

For a board decision to be corried, it should be approved or rotified by majority of the board members.

- 5) Access to Information
  - (a) How many days in advance are board papers<sup>5</sup> for board of directors meetings provided to the board?

    At least 5 working days in odvance.
  - (b) Do board members have independent access to Management and the Corporate Secretary?

Yes, Board Members can directly communicate with the Corporate Secretory.

(c) State the policy of the role of the company secretary. Does such role include assisting the Chairman in preparing the board agenda, facilitating training of directors, keeping directors updated regarding any relevant statutory and regulatory changes, etc?

The Corporate Secretary works fairly and objectively with the Board, Management and stackholders, is aware of the laws, rules and regulations necessary in the performance of his duties and responsibilities, he informs the members of the Board, in accordance with the by-laws of the ogenda of their meetings and ensure that the members have before them accurate information that will enable them to arrive at intelligent decisions an matters that require their approval. And although the policy is silent on his role regarding updating the directors of relevant statutary and regulatory changes, this in practice is being done by the Corp. Secretary.

(d) Is the company secretary trained in legal, accountancy or company secretarial practices? YES.

<sup>&</sup>lt;sup>5</sup> Board papers consist of complete and adequate information about the matters to be taken in the board meeting. Information includes the background or explanation on matters brought before the Board, disclosures, budgets, forecasts and internal financial documents.

## (e) Committee Procedures

Disclose whether there is a procedure that Directors can avail of to enable them to get information necessary to be able to prepare in advance for the meetings of different committees:

Yes x No	
----------	--

Committee	Details of the procedures	
Executive	The Corporate Secretary is the link between the Board and management, therefore depending on the agenda, the Corporate Secretary will provide/or is the point person for the Board to coordinate or request information from Management or other sources. The policy also allows a Board member to engage an external resource to enable him to fulfill his duties as a member of the Board.	
Audit	The Internal Audit Department (IAD) acts as the Secretariat for the Audit Committee, hence whatever infarmation they need to prepare themselves for Committee Meetings are coming from the IAD or are requested through the IAD. In certain cases, the IAD may need to caordinate with the Carporate Secretary or the CFO, External Auditor to provide these information.	
Nomination  Remuneration	The Carparate Secretary is the link between the Baard ond monagement, therefore depending on the agenda, the Corparate Secretory will provide/or is the point person for the Baard to coordinate or request information from Management or other sources. The policy also allows a Baard member to engoge an external resource to enable him to fulfill his duties as a member of the Baard.	

## 6) External Advice

Indicate whether or not a procedure exists whereby directors can receive external advice and, if so, provide details:

Procedures	<b>Details</b>	
Board member to infarm the Board/or the	This may happen during Merger and Acquisition	
Chairman of the Committee regarding the	projects of the company, where a certain Board	
need for on externol advice.	Member/Committee may have been assigned by the	
	Board to hondle evaluation.	
The Baard/Cammittee Chairman will approve	The opprover will depend an what type of	
as necessary	engagement ond whase Cammittee the project needs advise far. If the project hos been sonctioned at the Board level, then the Chairmon of the Boord will approve. If it is at the Cammittee level, then it is the Chairman of the Committee to approve.	
A report of the external resource will be provided to the full Board/Committee by the requesting Board member.	,	

7) Change/s in existing policies Indicate, if applicable, any change/s introduced by the Board of Directors (during its most recent term) on existing policies that may have an effect on the business of the company and the reason/s for the change:

Existing Policies	Changes	Reason
Legal review of employment	Used to be handled by HR	Board decided that all coses be
matters		centralized at the Legal
		Department

## D. REMUNERATION MATTERS

## 1) Remuneration Process

Disclose the process used for determining the remuneration of the CEO and the four (4) most highly compensated management officers:

Process	CEO	Top 4 Highest Paid Management Officers	
(1) Fixed remuneration	Boord establishes KPI and Compensation and Remuneration Cammittee evaluates performance and makes recommendation	President establish KPIs and evaluates perfarmance and decides an remuneration	
(2) Variable remuneration	Not applicable	Not applicable	
(3) Per diem allowance	Not applicable	Not applicable	
(4) Bonus	Baard establishes KPI ond Compensation and Remunerotion Cammittee evaluates performance and makes recommendation	President establish KPIs and evaluates performance and decides an remuneration	
(5) Stock Options and other financial instruments			

## 2) Remuneration Policy and Structure for Executive and Non-Executive Directors

Disclose the company's policy on remuneration and the structure of its compensation package. Explain how the compensation of Executive and Non-Executive Directors is calculated.

	Remuneration Policy	Structure of Compensation Packages	How Compensation is Calculated
Executive Directors	Applies the Compony's salory structure ond compensation packoge	Fixed monthly poy, performance bonus as approved by the Board and fixed per diem	Bosic monthly poy multiplied by bonus months divide by 261 for daily rote used as basis for computing other benefits; performance bonus is a percentage of the annual salary as fixed by the board depending on performance.
Non-Executive Directors	Fixed per diem for every meeting attended	Fixed per diem	Set by the Compensation and Remuneration Committee

Do stockholders have the opportunity to approve the decision on total remuneration (fees, allowances, benefits-in-kind and other emoluments) of board of directors? Provide details for the last three (3) years.

Remuneration Scheme	Date of Stockholders' Approval
2016 - No	
2015 – No	
2014 – No	
2013 – No	

## 3) Aggregate Remuneration

Complete the following table on the aggregate remuneration accrued during the most recent year: 2016

	Remuneration Item	Executive Directors	Non-Executive Directors (other than independent directors)	Independent Directors
(a)	Fixed Remuneration	Php11,461,116.16	-	-
(b)	Variable Remuneration	-	-	
(c)	Per diem Allowance	240,000.00	Php904,000.00	Php160,000.00
(d)	Bonuses	534,574.23	-	
(e)	Stock Options and/or other financial instruments	-	-	
(f)	Others (Specify)	-	-	_
	Total	Php12,235,690.39	Php904,000.00	Php160,000.00

	Other Benefits	Executive Directors	Non-Executive Director (other than independent directors)	Independent Directors
1)	Advances	NA	NA	NA
2)	Credit granted	NA	NA	NA
3)	Pension Plan/s Contributions	NA	NA	NA
(d)	Pension Plans, Obligations incurred	NA	NA	NA
(e)	Life Insurance Premium	2,000.00	NA	NA
(f)	Hospitalization Plan	NA	NA	NA
(g)	Car Plan	NA	NA	NA
(h)	Others (HMO Premium)	144,901	NA	NA
	Total	146,901	NA	NA

## 4) Stock Rights, Options and Warrants

## (a) Board of Directors

Complete the following table, on the members of the company's Board of Directors who own or are entitled to stock rights, options or warrants over the company's shares:

Director's Name	Number of Direct Option/Rights/ Warrants	Number of Indirect Option/Rights/ Warrants	Number of Equivalent Shares	Total % from Capital Stock
None				

### (b) Amendments of Incentive Programs

Indicate any amendments and discontinuation of any incentive programs introduced, including the criteria used in the creation of the program. Disclose whether these are subject to approval during the Annual Stockholders' Meeting:

Incentive Program	Amendments	Date of Stockholders' Approval			
The company offers no incentive program.					

## 5) Remuneration of Management

Identify the five (5) members of management who are <u>not</u> at the same time executive directors and indicate the total remuneration received during the financial year:

Name of Officer/Position	Total Remuneration
Edmundo Miguel Mocoso / Head of Operations, SWA	06-14 151 626
Pablito Lim / Head of Finance, SWA	Php14,151,636

### E. BOARD COMMITTEES

## 1) Number of Members, Functions and Responsibilities

Provide details on the number of members of each committee, its functions, key responsibilities and the power/authority delegated to it by the Board:

#### **Executive Committee**

Executive (ED) Non-Executive Director Independent (NED) (ID)		I	Committee Charter
1	3	1	YES

<u>Functions</u>	Key Responsibilities	<u>Power</u>
Its role is to oversee operations of the baard and act on behalf of	,	Ta meet as needed.
the baard during on-demand activities that occur between meetings. These acts are later		Act on urgent or on-demand matters in between boord meetings.
presented far full baard review	3. Advising the CEO	Obtain any independent legal ar other professional advice that it cansiders necessary ta execute its functions.

<u>Functions</u>	Key Responsibilities	<u>Power</u>
		Expend orgonizational resources whenever necessary to fulfill its responsibilities.
		Executive Committee Decisions must be ratified by the full Board

## Audit and Risk Management Committee

Executive (ED) Non-Executive Director (NED)		Independent (ID)	Director	Committee Charter
	2	2		YES

<u>Functions</u>	Key Responsibilities	Power
The principal responsibility of the committee is to assist the board in fulfilling its corporate governance and fiduciary oversight responsibilities in relation to the risk management, internal control systems, accounting policies and practices, internal and external audit functions and financial reparting of Paxys, Inc. and its subsidiaries	1. Finoncial Reporting Process  2. System of Risk Management and Internal Control  3. Internal Audit Process	1. Investigate any matter within the scope of its responsibilities and make apprapriate recommendations to the board.  2. Unrestricted access to senior management and its subsidiaries, and to company records as required.  3. Meet with the external and internal auditors, without any other member of management being present  4. Obtain any independent legal or other professional advice that it cansiders necessary to execute its functions.  5. Expend organizational resources whenever necessary to fulfill its responsibilities.

## Nomination and Governance Committee

Executive (ED)	Independent (ID)	Director	Committee Charter	
1	1	2		YES

<u>Functions</u>	Key Responsibilities	Power	
Assist the board in identifying	To lead the search for individuals	Delegate any of its responsibilities	
qualified individuals to become	qualified to become members of the	to subcommittees as the committee	
board members, in determining	board of directors and to select	may deem appropriate in its sole	
the camposition of the baard of	director nominees to be presented	discretion	
directars and its cammittees, in	for shareholder approval at the		
monitoring a process to assess	annual meeting	Retain any search firm engaged to	
board effectiveness and in		assist in identifying director	

developing and implementing the company's corporate governance principles and guidelines.

To review the board of directors' committee structure and recommend directors to serve os members of each committee.

Ta develop and recommend a set of carparate governance principles, standards and guidelines and taking a leadership rale in shaping the carparate governance of the campany

Ensure appropriate seniar leadership succession planning is in place and recommend potential and actual successars to the CEO and other key senior leadership rales.

Manitar the graup's fiduciary and regulatory responsibilities with respect to external reporting candidotes, and to retain outside counsel and any other advisors as the cammittee may deem apprapriate, and apprave related fees and retention terms.

Decide an the cammittee structures and members.

Select naminees for baard of directars.

Investigate cases lodged against any of the baard of directors.

## Remuneration and Compensation Committee

No. of Members				
Executive (ED) Non-Executive Director (NED)		Independent [	Direct <i>or</i>	Committee Charter
1	1	1		YES

<u>Functions</u>	Key Responsibilities	Power
The Committee ensures the existence of a transparent pracedure far developing palicy on executive remuneration and for fixing remuneration packages of corparate officers and directors and provides oversight over the remuneration of senior management and other key personnel ensuring that compensation is cansistent with the corporation's culture, strategy and cantrol environment.	Pravide aversight an the remuneration of senior management and key personnel.  Set in place remuneration palicies which are designed to attract and retain directors, corporate afficers, senior managers with the expertise to the enhance the performance and growth of the Company  Ensure that the level and camposition of remuneration packages are fair, reasonable and adequate and is linked to performance.	Na member of the Cammittee will be directly responsible far providing advice ar recommendations cancerning the level ar composition of his ar her remuneration to the Board.  The Committee has the right to seek internal and external advice when it considers such advice necessary in order to fulfill its responsibilities.  Request and expect information from management in a farm, timeframe and of a quality that will enable the Committee to effectively discharge its duties.  Recommend baard and management compensation and remuneration.

#### 2) Committee Members

#### (a) Executive Committee

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
Chairman	Tarcisio M. Medalla	6 Dec. 2016	1	1	100%	12
Member (NED)	Lim Ghee Keong	6 Dec. 2016	1	1	100%	11
Member (NED)	Roger Leo A. Coriño	6 Dec. 2016	1	1	100%	12
Member (NED)	Roberto A. Atendida	6 Dec. 2016	1	1	100%	14
Member (NED)	Sivom Kandavanam	6 Dec. 2016	1	1	100%	5

#### (b) Audit and Risk Management Committee

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
Chairman (ID)	Jose Antonia A. Lichauca	6 Dec. 2016	2	2	100%	12
Member (NED)	Raberta A. Atendido	6 Dec. 2016	. 2	2	100%	14
Member (NED)	Rager Lea A. Cariño	6 Dec. 2016	2	2	100%	12
Member (ID)	George Y. Sycip	6 Dec. 2016	2	2	100%	11

Disclose the profile or qualifications of the Audit Committee members.

- Jose Antonio A. Lichauco is concurrently the President of Asion Alliance Investment Corp., specializing in Investment Banking and Corporate Finance. He is also concurrently a Director of Automated Technology (Philippines), Inc. where he was previously Seniar Vice-President and Chief Financial Officer. He also held positions at Insular Investment and Trust Carparatian and at SGV & Co. He abtained his Masters Degree in Business Administratian fram Columbia University in New York, USA in 1989
- 2. Roberta A. Atendido has been a Director of the Corporation since October 1, 2004. He is currently the Executive Vice Chairman of Asian Alliance Investment Carp. and President/Director of Asian Alliance Holdings and Development Carp. He is currently a member of the board of the fallowing companies: Philippine Business Bank, Picap Resaurces Inc., Sinag Energy Philippines, Pharmarex Corporation, and Macay Haldings Inc. He halds a Masters Degree in Business Management from the Asian Institute of Management.
- 3. George Y. Sycip has been a Director of the Compony since October 1, 2004. He advises o variety of campanies in their cross-barder endeavors between the US/Europe and Asia and serves an the corporate Boords of Alliance Select Faads International Inc., Asian Alliance Investment Corp., Bank of the Orient in San Francisco, and Beneficial Life Insurance Campany. He is also a Trustee or Director of the International Institute for Rural Reconstruction, Give2Asia, Glabal Heritage Fund and the Colifornia Southeast Asia Business Cauncil. He halds a Masters Degree in Business Administration from Harvard Business School and a Bochelars degree in International Relations/Ecanomics from Stanfard University.
- 4. Roger Leo A. Cariño hos been a Director of the Compony since December 30, 2003. He is currently the Company's Treasurer, which he also held from 2004 to 2006 and 2009. He is concurrently a Director of UT Global Services Limited, a privately held investment company with an RHQ in Monila and affiliated with All Asia Customer Service Holdings Ltd. He has been cannected with the Graup since 1990. He graduated with a BSC degree, major in Accountancy, from Ateneo de Nogo University and attended the MBA Pragram at Murdoch University and the Strategic Business Ecanomics pragram at the University of Asia and the Pacific. He is a Certified Public Accountant.

Describe the Audit Committee's responsibility relative to the external auditor.

#### Per the Audit Committee's Charter, it shall have the following respansibilities:

- 1. Review the external auditor's proposed audit scope and approach, including caardination of audit effort with internal audit.
- 2. Recommend the appaintment, retention and discharge, and review the performance of the external auditor.
- 3. Review and recammend the campensation of the external auditor.
- 4. Review and recommend for appraval of the full board, the audited financial statements, associated management letter, attestation on the effectiveness of the internal control structure and procedures for financial reporting, other required auditor communications, and all other auditor reports and communications relating to the financial statements.
- 5. Review the responsiveness and timeliness of management's follow-up activities pertaining to any reported findings and recommendations.
- 6. On a need basis, meet separately with the external auditor to discuss ony matters that the committee or auditors believe should be discussed privately.
- 7. Review the annual financial statements, and consider whether they are complete, consistent with information known to cammittee members, and reflect appropriate accounting principles
- 8. Evaluate and determine the non-oudit work, if any, of the external auditor, and review periodically the non-audit fees paid to the external auditor in relation to their significance to the total annual income of the external auditor and to the Carparation's overall consultancy expenses. The committee shall disallow any non-audit work that will conflict with his duties as an external auditor or may pose threat to his independence. The non-audit work, if allowed, shall be disclosed in the Carparation's annual report.

#### (c) Nomination and Governance Committee -

Office	Name	Date of Appointment	No. of Meetin gs Held	No. of Meetin gs Attend ed	%	Length of Service in the Committ
Choirmon (ED)	Tarcisio M. Medalla	6 Dec. 2016	1	1	100%	12
Member (ID)	George Y. Sycip	6 Dec. 2016	1	1	100%	11
Member (ID)	Jose Antonio A. Lichouco	6 Dec. 2016	1	1	100%	4
Member (non-voting)	Roger Leo A. Cariño	6 Dec. 2016	1	1	100%	12

#### (d) Remuneration Committee

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
Chairman (ED)	Torcisio M. Medallo	6 Dec. 2016	1	1	100%	12
Member (NED)	Roger Leo A. Cariño	6 Dec. 2016	1	1	100%	12
Member (ID)	George Y. Sycio	6 Dec. 2016	1	1	100%	11

## (e) Others (Specify)

Provide the same information on all other committees constituted by the Board of Directors:

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
Chairman	NA					
Member (ED)	NA					
Member (NED)	NA					
Member (ID)	NA			-		
Member	NA			_		

## 3) Changes in Committee Members

Indicate any changes in committee membership that occurred during the year and the reason for the changes:

There are no changes in any of the committee memberships during the year.

Name of Committee	Name	Reason
Executive	NA	
Audit	NA	
Nomination	NA	
Remuneration	NA	
Others (specify)	NA	

## 4) Work Done and Issues Addressed

Describe the work done by each committee and the significant issues addressed during the year.

Name of Committee	Work Done	Issues Addressed
Executive	Review of M&A proposals and provide recommendation to the Boord	Invest in a certain company or not.
Audit	Complied with the responsibilities as defined in the charter such as quarterly meetings, review of internal audit reports, review of financial statements and external oudit results, risk management processes, review of compliance to its charter, revision of its performance metrics and assessment of its performance vs. charter.	Internal Audit, Internal Control Issues - Significant control issues as elevated by Internal Audit relating to Operations, Finance, HR, IT and Compliance. The Committee is monitoring the closure of the action items by management.  Ensured that Monagement addressed the audit issues and findings raised by External Auditors.
Nomination	Assessed performance of the Boord members, selected director nominees for shareholder approval at the annual meeting, reviewed the Board's committee structure, reviewed and updated its corporate governance structure, ensured compliance to regulatory requirements such as the Annual Report.	1. Election of Board members 2. Board Committees aligned with SEC/PSE Corporate Governance best practice structure 3. Compliance to fiduciary and regulatary requirements
Remuneration	Reviewed Remuneration of Board of Directors	Increased board per diem fees

#### 5) Committee Program

Provide a list of programs that each committee plans to undertake to address relevant issues in the improvement or enforcement of effective governance for the coming year.

Name of Committee	Planned Programs	Issues to be Addressed	
xecutive Revisit Group Strategy		Review business and investment oppartunities	
Audit and Risk Management	Whistleblower Policy	Current practices are adhoc or not dacumented.	
Nomination and Governance	Revisit Baard Gavernance Practices	Board Evaluation	
Remuneration	Revisit board and executive compensation	Determine whether board and executive remuneration are equitable and still competitive.	

#### F. RISK MANAGEMENT SYSTEM

- 1) Disclose the following:
  - (a) Overall risk management philosophy of the company;

Paxys,Inc. is committed to its objectives of grawth and increasing shoreholder volue. Toward achieving its objectives, we will face risks to our business strategy and operations and risks associated with our people, assets, reputation and portnerships. The effective management of the entire spectrum of these risks is the underlying rationale for the ERM framework adopted by the company. The Framework creates an instinctive and consistent consideration of risk and reword in day-to-day planning, execution and manitoring of the strategy and achievement of corporate goals. There should be full and due consideration to the balance between risk and reword, as far as practicable, in order to optimize the rewords gained from our business and operational activities and from taking of informed risks.

Poxys defines risk as potential future events which could impede the ochievement of its objectives. It is measured in terms of impact and likelihood. Business risks arise as much from the likelihood of last opportunities as it does from uncertainties and hazards. Our policy is to identify, evaluate and respond appropriately to risks identified so as to protect the company from losses, uncertainty and lost apportunity.

(b) A statement that the directors have reviewed the effectiveness of the risk management system and commenting on the adequacy thereof;

The Board ond monogement continue to engage in risk management activities aimed not only to protect the company from odverse operational occurrences but also be able to maximize appartunities. Risks the company is facing are taken up in the board during its discussion of financial and aperational performance, as well as specific discussions of company strategies and direction. Although the Board through its Audit and Risk Management Committee believes the company's risk management processes con still be more robust, overall, it considers these processes effectively implemented to support the company's attainment of its objectives.

- (c) Period covered by the review; January 2016 to December 2016
- (d) How often the risk management system is reviewed and the directors' criteria for assessing its effectiveness;

Review of risks is embedded in the regulor oudits. Criterio for assessing effectiveness of risk management system:

Risks ore monaged within the defined risk tolerances/risk oppetite

- Risk management pracesses are robust (embedded in the day to day management processes
- Risks are adequately controlled
- (e) Where no review was conducted during the year, an explanation why not.

Not applicable.	
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## 2) Risk Policy

## (a) SCOPEWORKS ASIA, INC.

Give a general description of the company's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

Risk Exposure	Risk Management Policy	Objective
Human Resources: 1. Hiring and Retention 2. Competency gaps 3. Employee Turnover Rate	It will expend resources to develop its human resaurce, expand its sources of tolent ond manage its attrition rate to below industry standards.	To deploy required quantity and qualified manpower within the allotted time and available resources; maintain attrition to a rate lower thon industry stondords; integrate people, systems and processes in achieving organizational goals.
Financial Management: 1. Foreign currency risk	To the extent possible, the Compony shall obtain debt financing in the currency in which majority of revenues are denominated in order to match as much os possible foreign currency denominated costs with foreign currency denominated revenues.  Make use of hedging instruments including derivotives (i.e., currency forward contracts) to monoge the effects of foreign exchange fluctuations on finoncial results.	To limit the impoct of any oppreciation of the Philippine Peso vis-a-vis its foreign currency denaminated revenues and receivables ond ultimately on the financial performance;
2. Credit risk	The Company trodes only with recognized, creditworthy third parties. It is the Compony's policy that all customers who wish to trade an credit terms are subject to credit verification procedures.	To protect itself from bad debt losses
3. Liquidity risk	To measure ond forecast its cosh commitments, to motch debt moturities with the ossets being financed, to maintoin a diversity of funding sources with its	To mointain continuity of funding

Risk Exposure	Risk Management Policy	Objective
	access to bank finoncing and the capital markets and to hold a sufficient level of cash reserves.	
Information		
Technology:  Data Integrity/Loss of critical data	Information can only be modified and accessed by those authorized to access the system. Ensure the authorization, completeness and accuracy of business transactions as they are entered into, processed, summarized, and reported by the various network-enabled systems deployed by the organization. To intelligently invest in new and enhanced technology to meet existing as well as future requirements.	Protect company information assets as well as critical client information residing with the company.
Rapid changes in technology	Partner with telecommunications componies with strong telecom and network infrostructures that could support efficiency as well as redundancy.	IT as an enabler of the compony to support its organizational and strotegic gools.
Telecammunications or technology dawntime	The coll center's outsourcing operations are highly dependent on computer and telecommunications equipment, saftware systems, and cantinuous availability of voice and electronic communication. The temporary or permanent loss of equipment ar systems cauld reduce the call center's revenues. A significant interruption of service could have a negative impact on the coll center's reputation and could lead to a reduction from present and potential clients in demand for the call center's services.	Solid IT infrastructure to minimize or prevent downtime, disruptions or increased casts.
Environmentol Health and Sofety:  Naturol catastrophes such as typhoans, floods, earthquake causing short or longterm stoppage of work	To monage workploce hazards so as to reduce or eliminote the HSE risk posed to employees, visitors, consultonts, contractors, employees af contractars, persons employed through labour hire agencies and volunteers	To limit the impact/disruption af business
telin stoppoge of work	Business Continuity ond Disoster Recovery programs should ensure thot employees, customers and compony ossets are protected during colamities.	Ta safeguord the welfare and heolth of employees

## (b) Group

Give a general description of the company's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

Risk Exposure	Risk Management Policy	Objective
Human Resaurces: 1. Hiring and Retentian 2. Competency gaps	The company will hire and retain for talent. It will expend resources to develop its human resource, expand its sources of talent.	Ta deplay required quantity and qualified manpower within the allatted time and available resources; integrate peaple, systems and processes in achieving organizational goals.
Financiol Management: 4. Foreign currency risk	Ta the extent possible, the Campany shall abtain debt financing in the currency in which majority of revenues are denominated in order to match as much as possible foreign currency denominated costs with foreign currency denominated revenues.	To limit the impact of any appreciation of the Philippine Peso vis-a-vis its foreign currency denominated revenues and receivables and ultimately on the finoncial performance;
	Make use of hedging instruments including derivatives (i.e., currency forward cantrocts) to manage the effects of fareign exchange fluctuations on financial results.	
5. Credit risk	The Company trades only with recognized, creditwarthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures.	To pratect itself from bad debt losses
6. Liquidity risk	To measure and forecost its cash commitments, to match debt maturities with the assets being financed, to maintain a diversity of funding sources with its access to bank financing and the capital morkets and to hold a sufficient level of cosh reserves.	To maintain continuity of funding
7. Capital Management	To pursue projects if their expected returns are higher than cast of capital. The Campany aims for flexibility in the capital structure ta meet chonging conditions and adapt with minimum cost and delay. It loaks at solvency by keeping its debt capacity within its ability ta generate future cash flows.	The primary objective of the Campany's copital management is to ensure that it maintains a strong credit rating and healthy capital ratios in arder to support its business and maximize shoreholder value.

## (a) Minority Shareholders

Indicate the principal risk of the exercise of controlling shareholders' voting power.

Risk to Minority Shareholders
Principal shareholder is cagnizant of the rights of the minority shareholders and has not exercised
its power or exercise any action that is detrimental to the minority shareholders.

## 3) Control System Set Up

## (a) SCOPEWORKS ASIA, INC./PAXYS, INC. (Company/Group)

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

Risk Exposure	Risk Assessment (Monitoring and Measurement Process)	Risk Management and Control (Structures, Procedures, Actions Taken)
Human Resources:  1. Hiring and Retention 2. Competency gaps 3. Employee Turnover Rate	Established KPIs which are manitored both by Operotions ond HR and are part of the monthly Operations Report	Risk Owner- HR Hiring and Retention policy has been established and communicated; Performance management system is in place for the subsidiaries; programs are in place to ensure law attrition rate and this is a KPI that is being manitared monthly.
Financial Management:  1. Foreign currency risk 2. Credit risk 3. Liquidity risk 4. Capital Management	1. Doily monitoring of FX rates using PDEX and OANDA. 2. Established hedging strategy. 3. Ensuring payobles are paid on time/due date and on the billed currency. 4. Pre-agreed/dealt rote with the bonks. 5. Monitoring of AR aging	Risk Owner-Finance Hedging/Non-deliverable Forward Cantract - short term, max of 1 year covered periad; Dual Currency Investment/Deposit (DCI/DCD); Paying the disbursements on the currency we are being billed or pre-agreed conversian rate; Arrange with the bank the rate/s to be used in converting the foreign currency ta Pesa, i.e. spat rate, value tom ar T+2.  Daily reporting of cash balance per occaunt per company; Short term money market placement; Excess funds are placed in highly liquid investments like SDA, TD and bonk's liquidity funds.
Information Technology: 1. Data Integrity/Loss of critical dota 2. Rapid changes in technology 3. Telecommunications ar technalogy downtime	Established MOAs onnexed with KPIs with the telecom and network companies  Monthly operational repart particulorly on network downtimes and network ar security breaches, if any	Risk Owner: IT Cantracts with Telco and other network praviders includes KPIs to meosure downtimes ond breaches, also includes penalties far non-camplionces ta KPIs IT Infrostructure redundoncies Disaster Recovery and Business Continuity
Environmental Heolth ond Sofety: 1. Notural catastrophes such as typhaans, floods, earthquoke	Review of the business continuity plons and the disoster recovery program	Risk Owner: Operations Disaster recovery and business continuity progroms Network redundoncies Offsite/ hot site disaster recovery center

## (b) Committee

Identify the committee or any other body of corporate governance in charge of laying down and supervising these control mechanisms, and give details of its functions:

Committee/Unit	Control Mechanism	Details of its Functions
Audit and Risk Management Committee	The Committee provides oversight of Company's risks and risk management activities to the Board.  Internal Audit prooctively reports to the Management ond to the Audit Committee high risk concerns.  Same risks ore directly reported ond discussed ot the Board level either by Legol, Finonce or Audit.	Review and assess the effectiveness of the organization's risk manogement system, including risks of information technology systems, and that the company is oble to optimize its opportunities through its risk management program.  Inquire of monogement, the head of the internal oudit, the risk monagement head, and the external ouditar about significant risks or exposures and ossess the steps monogement has taken to minimize such risks to the company.

#### G. INTERNAL AUDIT AND CONTROL

#### 1) Internal Control System

Disclose the following information pertaining to the internal control system of the company:

(a) Explain how the internal control system is defined for the company;

Our internal cantrol definition is bosed on the COSO fromewark thus defined os follows: It is a process effected by the Campony's board af directors, monogement, and other personnel, designed to provide reasonable assurance regarding the achievement of objectives relating to operations, reporting, and compliance. Fundamental concepts:

- Geored to the ochievement of objectives in one or more cotegories—operations, reporting, and compliance
- A process consisting of ongoing tasks and octivities—a means to on end, not on end in itself
- Effected by people—not merely about policy and procedure monuals, systems, and forms, but about people and the actions they take at every level of an organization to affect internal control
- Able to provide reasonable ossurance—but not absolute assurance, to an entity's senior monagement and board af directors
- Adoptable to the entity structure—flexible in application for the entire entity or for a particular subsidiary, division, operating unit, or business process.
- (b) A statement that the directors have reviewed the effectiveness of the internal control system and whether they consider them effective and adequate;

Hoving considered all existing controls as reported by the internal and the external auditors to the committee and the reports of the executive management as they were presented to the Board, the Committee is of the opinion that the company's system of internal controls are generally sound.

(c) Period covered by the review;

Jonuary, 2016 up to December, 2016

(d) How often internal controls are reviewed and the directors' criteria for assessing the effectiveness of the internal control system; and

Periodic reviews ore undertaken by Internal Audit based on the Audit Committee approved Audit Plan. A rating matrix meosuring the effectiveness and compliance to internal control policies has been developed based on the COSO internal control components.

(e) Where no review was conducted during the year, an explanation why not.

## 2) Internal Audit

## (a) Role, Scope and Internal Audit Function

Give a general description of the role, scope of internal audit work and other details of the internal audit function.

Role	Scope	Indicate whether In-house or Outsource Internal Audit Function	Name of Chief Internal Auditor/Auditing Firm	Reporting process
Strategic partner	To determine	In-house	The company	Issues or findings
far gavernance,	whether the		does not have a	are discussed with
risk management,	organization's		Chief Internal	Management and
and control:	network of risk		Auditor as at	the members of the
	management,		reporting time.	Audit Committee.
	control, and		The Audit	
Provide	governance		Committee	Action items are
independent,	processes, as		directly oversees	being monitored at
objective ossurance	designed and		the internal oudit	the Auditcom and
and consulting	represented by		<b>f</b> unction.	Executive
services designed	management, is			Management levels.
to add value and	adequate and			
improve	functioning in a			
operationol	manner to ensure:			
efficiency.	- Risks are			
	appropriately			
Help the	identified and			
organization	managed,			
accomplish its	including			]
objectives by	technology risks.			
bringing a	- Significant			
systematic,	financial,			
disciplined	managerial, ond			
approach to	operating			
evaluate and	informotion is			
improve the	accurate, reliable,			
effectiveness of risk	and timely.			
management,	- Employees' actians			
control, and	are in compli <b>a</b> nce			
governance	with policies,			
processes.	standords,			
	procedures, and			
	applicable laws			
	and			
	regul <b>a</b> tions.			
	- Resources ore			
	acquired			
	economically, used			

Role	Scope	Indicate whether In-house or Outsource Internal Audit Function	Name of Chief Internal Auditor/Auditing Firm	Reporting process
	efficiently, and adequately protected Progroms, plans, and objectives are achieved Quality and continuous improvement are fostered in the organization's control process Significant legislative or regulatary issues impacting the organization ore recognized and addressed appropriately.			

(b) Do the appointment and/or removal of the Internal Auditor or the accounting /auditing firm or corporation to which the internal audit function is outsourced require the approval of the audit committee?

Yes, the Audit Committee approves the appointment/removal of both the Internal Auditar and the External Auditars.

(c) Discuss the internal auditor's reporting relationship with the audit committee. Does the internal auditor have direct and unfettered access to the board of directors and the audit committee and to all records, properties and personnel?

The Internal Audit Activity (IAA) functionally reports to the Audit Committee. Its charter authorizes IAA to have unrestricted occess to all functions, records, property, and personnel; and have full and free access to the Audit Committee. This relationship is perfected through the quarterly and special meetings of/with the Audit Committee.

In the some monner, responsibilities of the Audit Cammittee os stated in its charter states:

- Ensure that internal auditors have occess to all documents, information and systems in the arganization
- Ensure there are no unjustified restrictions or limitotions placed on the Audits
- (d) Resignation, Re-assignment and Reasons

Disclose any resignation/s or re-assignment of the internal audit staff (including those employed by the third-party auditing firm) and the reason/s for them.

Name of Audit Staff	Reason
NA	

#### (e) Progress against Plans, Issues, Findings and Examination Trends

State the internal audit's progress against plans, significant issues, significant findings and examination trends.

Progress Against Plans	On-going
Issues <sup>6</sup>	No significant issues or findings have been noted that would put
issues	the Company or Group at major risk
r:_d:7	No significant issues or findings hove been nated that would put
Findings <sup>7</sup>	the Company ar Group at major risk
Examination Trends	No significant trends noted

[The relationship among progress, plans, issues and findings should be viewed as an internal control review cycle which involves the following step-by-step activities:

- 1) Preparation of an audit plan inclusive of a timeline and milestones;
- 2) Conduct of examination based on the plan;
- 3) Evaluation of the progress in the implementation of the plan;
- 4) Documentation of issues and findings as a result of the examination;
- Determination of the pervasive issues and findings ("examination trends") based on single year result and/or year-to-year results;
- 6) Conduct of the foregoing procedures on a regular basis.]

### (f) Audit Control Policies and Procedures

Disclose all internal audit controls, policies and procedures that have been established by the company and the result of an assessment as to whether the established controls, policies and procedures have been implemented under the column "Implementation."

Policies & Procedures	Implementation
Functional Reporting to the Audit Committee to ensure organizational independence	Implemented
Internal Audit Charter establishing the mission, authority, scape, responsibilities and the standards of audit practice of the Internal Audit Activity.	Implemented
Risk-based Audit methodology covering risk based audit plans and risk focused audit engagements	Implemented
Quality Assurance and Improvement Program	Partial Implementation
Quarterly reporting of the status of the audit plan, audit results and status of management action plans	Implemented
Audit Manual to guide the auditars in the canduct of their audits including administrative policies and procedures	Implemented
Established key performance indicatars and individual key result areas, monthly monitoring and reporting	implemented

### (g) Mechanisms and Safeguards

State the mechanism established by the company to safeguard the independence of the auditors, financial analysts, investment banks and rating agencies (example, restrictions on trading in the company's shares and imposition of internal approval procedures for these transactions, limitation on the non-audit services that an external auditor may provide to the company):

Auditors (Internal and External)	Financial Analysts Investment Banks Rating Agencies	
External Auditor: Limitation		٦

<sup>&</sup>lt;sup>6</sup> "Issues" are compliance matters that arise from adopting different interpretations.

<sup>&</sup>lt;sup>7</sup> "Findings" are those with concrete basis under the company's policies and rules.

Auditors (Internal and External)	Financial Analysts	Investment Banks	Rating Agencies
on the non-audit services rendered by the external auditors and all nan-audit services will be elevoted to the Audit Committee for	the prescribed period for released, Investment b informed ofter the relea	ation are to be disclased jour reporting. Depending and anks, onolysts and rating ase of the same to the reg	on the information to be g ogencies may only be gulators.
Internol Auditor: Functional reporting to the Audit Committee			etnics where there is a
Duly approved Audit Committee and Internal Audit Charters			

(h) State the officers (preferably the Chairman and the CEO) who will have to attest to the company's full compliance with the SEC Code of Corporate Governance. Such confirmation must state that all directors, officers and employees of the company have been given proper instruction on their respective duties as mandated by the Code and that internal mechanisms are in place to ensure that compliance.

Choirmon of the Boord/President and an Independent Directar attests to the company's full compliance to the SEC Code of Corporate Governonce.

#### H. ROLE OF STAKEHOLDERS

1) Disclose the company's policy and activities relative to the following:

_	Policy	Activities
Customers' welfare	Employees could avoid unfair advantage of anyone through monipulation, canceolment, abuse of authority, misrepresentation and/ar any unfoir deoling. All employees must deol fairly with the campony's customers.	Tracking of SLA's ond KPIs
Supplier/contractor	Suppliers should undergo	Supplier accreditation;
selection practice	accreditation; procurement policy: a 3 vendor policy	Implementation of the procurement policy
Environmentally friendly value-chain	None	None
Community interaction	Company will actively participate in community development and will support environment protection.	Scholarships for selected students in High Schaol and College levels
Anti-corruption pragrammes and procedures	Company prohibits all forms of bribery and corruption. Gifts and other means of showing appreciation and gratitude maybe exchanged with business	We do not engage in solicitatian programs with our suppliers and vendors
	partners given that it will never influence business decisions. Acceptance and giving of any gift must	Strict compliance and monitoring af regulatory requirements
	be avoided if it may be perceived os unfair or may influence a business relationship or any business decisian.	Implementing appropriate operational and finoncial controls.
	Company has zera talerance for fraud and will cooperate as necessary with	

	Policy	Activities
	law enforcement ogencies. Company	
	assets may be used only far legitimate	
	business purposes.	
Safeguarding creditors'	None	None
rights		

2) Does the company have a separate corporate responsibility (CR) report/section or sustainability report/section?

For 2016, the company did not have a separate sustainability report.

- 3) Performance-enhancing mechanisms for employee participation.
  - (a) What are the company's policy for its employees' safety, health, and welfare?

Anti-discrimination policy	Equal Employment Opportunity
Anti-horassment policy	Smoking Policy
Safety and health policy	Annual Physical Examination
Drug-Free workplace	Lactation Break

(b) Show data relating to health, safety and welfare of its employees.

The company implements on integrated opproach to employees' safety, health and welfare. It ensures that emplayees are provided with reasonable coverage for hospitalization and medical consultation services. Employees ore also encouraged to monitor their health through company-driven health activities and e-mail or bulletin onnouncements.

Company is compliant to Health and Safety requirements as required by the Department of Labor, Local Municipalities and Building Administrators.

(c) State the company's training and development programmes for its employees. Show the data.

Employees are provided with appropriate trainings and continuous professional education through company's in-house development programs. For more technical or specialized needs, a third-party Trainor is usually hired or employees are sent outside for training. The company ensures that its employees are equipped with the right skills and competency to perform their tasks.

(d) State the company's reward/compensation policy that accounts for the performance of the company beyond short-term financial measures

The compony's reward and compensation policy currently accounts for the short-term financial measures only.

4) What are the company's procedures for handling complaints by employees concerning illegal (including corruption) and unethical behaviour? Explain how employees are protected from retaliation.

Complaints are either coursed through HR, Compliance or Internal Audit. Depending on the complaint, either of the above deportments will investigate although in most cases, these are initially handled by HR and then elevated to Internal Audit if there is a need to review transactions and pracesses. Again, depending on the result of the initial investigation, the case could either be closed (if there are no clear basis based on the company's code of ethics/code of canduct) wherein the complainant will be advised of the result of initial investigation. If clear vialations were faund during the initial investigation, the case will proceed to formal investigation and sanctions will be imposed based on the company's code of conduct and discipline. Identities of whistleblowers are not divulged.

## I. DISCLOSURE AND TRANSPARENCY

## 1) Ownership Structure

## (a) Holding 5% shareholding or more

Shareholder	Number of Shares	Percent	Beneficial Owner
All Asia Customer Services	630,844,038	54.93%	All Asia Customer Service Holdings
Holdings Ltd.			Ltd.
Poxys N.V.	345,622,477	30.09%	Paxys N.V.
PCD Nominee Corporation	170,085,375	14.81%	Various stockholders

Name of Senior Management	Number of Direct shares	Number of Indirect shares / % of Capital Stock Through (name of record owner)
Not Applicable. All sharehold	dings of Senior Managen	nent is less than 5% as shown below:
Torcisio M. Medallo	1,120	0.0001%
Christopher B. Moldio	129,520	0.0113%
Ghee Keong Lim	82,800	0.0072%
Roger Leo A. Cariño	1,120	0.0001%
Roberto A. Atendido	1,000	0.0001%
George Y. SyCip	1,120	0.0001%
Jose Antonio A. Lichauco	1,120	0.0001%
Sivam Kandovonom	1000	0.0001%
Mark David P. Mortinez	1000	0.0001%
TOTAL	219,800	0.0192%

## 2) Does the Annual Report disclose the following:

Key risks	Yes
Corporate objectives	Yes
Financial performance indicators	Yes
Non-financial performance indicators	Yes
Dividend policy	No
Details of whistle-blowing policy	No
Biographical details (at least age, qualifications, date of first appointment, relevant experience, and any other directorships of listed companies) of directors/commissioners	
Training and/or continuing education programme attended by each director/commissioner	No
Number of board of directors/commissioners meetings held during the year	Yes
Attendance details of each director/commissioner in respect of meetings held	
Details of remuneration of the CEO and each member of the board of directors/commissioners	

Should the Annual Report not disclose any of the above, please indicate the reason for the non-disclosure.

No existing dividend and whistleblowing policy, although a whistleblowing policy hos already been drafted.

#### 3) External Auditor's fee

Name of auditor	Audit Fee	Non-audit Fee
Reyes, Tacandong & Co.	Php 1,265,000	N/A

#### 4) Medium of Communication

List down the mode/s of communication that the company is using for disseminating information.

The company uses its corporate website, email, mails, SEC/PSE disclosures, in order to disseminate information to its stockholders.

#### 5) Date of release of audited financial report:

For the Paxys consolidated financial statements: For the Paxys stand-alone financial statements: April 15, 2016

April 15, 2016

#### 6) Company Website

Does the company have a website disclosing up-to-date information about the following?

Business operations	Not Updated
Financial statements/reports (current and prior years)	Yes
Materials provided in briefings to analysts and media	Yes
Shareholding structure	Yes
Group corporate structure	Yes
Downloadable annual report	Yes
Notice of AGM and/or EGM	Yes
Company's constitution (company's by-laws, memorandum and articles of association)	Yes

Should any of the foregoing information be not disclosed, please indicate the reason thereto.

#### Disclosure of RPT

RPT	Relationship	Nature	Value
See Related Party	Transactions an the Notes to t	the Audited Consolidated Financia	I Statements for the year
ended December 3	1, 2016.		

When RPTs are involved, what processes are in place to address them in the manner that will safeguard the interest of the company and in particular of its minority shareholders and other stakeholders?

The company applies the orms-length principle and these transactions are properly booked and disclosed.

### RIGHTS OF STOCKHOLDERS

### 1) Right to participate effectively in and vote in Annual/Special Stockholders' Meetings

#### (a) Quorum

Give details on the quorum required to convene the Annual/Special Stockholders' Meeting as set forth in its By-laws.

Quorum Required
-----------------

#### (b) System Used to Approve Corporate Acts

Explain the system used to approve corporate acts.

System Used	Level of Approving Authority Manual; and all acts ore ratified at the Annual General Meeting
Description	The group established a level of opproving outhority manual opproved by the Board which is the basis for oll tronsoctional approvals ond whereupon all corporate acts are ratified during the annual general meeting.

## (c) Stockholders' Rights

List any Stockholders' Rights concerning Annual/Special Stockholders' Meeting that differ from those laid down in the Corporation Code.

Stockholders' Rights under The Corporation Code	Stockholders' Rights <u>not</u> in The Corporation Code	
Stockholders' Rights concerning Annual/Special Stockholders' Meeting ore in accordance with those granted in the Corporation Code of the Phils.	There are no other rights granted to the stockholders not in the Corporation Code of the Phils.	

#### Dividends

Declaration Date	Record Date	Payment Date
	No dividends were declared in 201	6

## (d) Stockholders' Participation

 State, if any, the measures adopted to promote stockholder participation in the Annual/Special Stockholders' Meeting, including the procedure on how stockholders and other parties interested may communicate directly with the Chairman of the Board, individual directors or board committees. Include in the discussion the steps the Board has taken to solicit and understand the views of the stockholders as well as procedures for putting forward proposals at stockholders' meetings.

Measures Adopted	Communication Procedure
Q&A portion during Annual General Meeting, and all directors including chairman of the board and individual committees may ask questions.	Announced during the Annual General Meeting
The Board should be transporent and fair in the conduct of the annual and special stackholders' meetings of the Corporation. The stockholders should be encouraged to personally attend such meetings. If they cannot attend, they should be approised ohead of time of their right to appoint a praxy. Subject to the requirements of the bylaws, the exercise of that right shall not be unduly restricted and any doubt about the validity of o proxy should be resolved in the stackholders' favor.	Stackholders of record are informed of the meeting at least 2 weeks befare. The Notice of Meeting includes the date, time, venue and agendo of the meeting, the record date of stockholders entitled to vate, and the date and place of proxy validation.  The designated Investor Relations Officer has also been tosked to handle any and all stockholder queries and concerns, and the cantact details are available via our corparate website.

Measures Adopted	Communication Procedure
Although oll stockholders should be treated equally or without discrimination, minority stockholders may request in writing the holding of meetings and the items for discussion in the agendo that relate directly to a legitimate purpose and the business of the Corporation, subject to the requirement under the By-lows that such requesting stockholder is the holder of record of not less than one-fourth of the autstanding voting capital stock of the Corporation.	

- 2. State the company policy of asking shareholders to actively participate in corporate decisions regarding:
  - a. Amendments to the company's constitution
  - b. Authorization of additional shares
  - c. Transfer of all or substantially all assets, which in effect results in the sale of the company

It is the duty of the Boord to promote the rights of the stockholders, remove impediments to the exercise of those rights and provide on odequate avenue for them to seek timely redress for breach of their rights.

The Board should take the appropriate steps to remave excessive or unnecessary costs and other administrative impediments to the stackholders' meaningful participation in meetings, whether in person or by proxy. Accurate and timely information should be made available to the stackholders to enable them to make a sound judgment on all matters brought to their attention for consideration or approval.

Every stackholder entitled to vote shall be entitled to one (1) vote for each share of stack.

- 3. Does the company observe a minimum of 21 business days for giving out of notices to the AGM where items to be resolved by shareholders are taken up? No
  - a. Date of sending out notices:

For the year 2016 annual shareholders' meeting, notices were sent at least 4 weeks before the date of the meeting.

b. Date of the Annual/Special Stockholders' Meeting:

May of each year, os pravided for in the by-lows.

4. State, if any, questions and answers during the Annual/Special Stockholders' Meeting.

RESPONSES

### 5. Result of Annual/Special Stockholders' Meeting's Resolutions

Resolution	Approving	Dissenting	Abstaining
Approval of minutes of previous meeting	YES	NONE	NONE
Ratification of corporate acts	YES	NONE	NONE
Election of new directors	YES	NONE	NONE
Appointment of Reyes, Tacandong & Co. as external auditors for the current year	YES	NONE	NONE

#### 6. Date of publishing of the result of the votes taken during the most recent AGM for all resolutions:

The votes taken during the annual sharehalders' meeting ore not published. The names of the elected directors and officers are disclosed to the PSE immediately ofter the annual shareholders' meeting.

## (e) Modifications

State, if any, the modifications made in the Annual/Special Stockholders' Meeting regulations during the most recent year and the reason for such modification:

Modifications	Reason for Modification		
NONE			

### (f) Stockholders' Attendance

(i) Details of Attendance in the Annual/Special Stockholders' Meeting Held:

Type of Meeting	Names of Board members / Officers present	Date of Meeting	Voting Procedure (by poll, show of hands, etc.)	% of SH Attendi ng in Person	% of SH in Proxy	Total % of SH attendance
Annual	AGM Minutes	6 Dec. 2016	Show of hands	0.00	85.02%	85.02%
Special	None					

- (ii) Does the company appoint an independent party (inspectors) to count and/or validate the votes at the ASM/SSMs? NO
- (iii) Do the company's common shares carry one vote for one share? If not, disclose and give reasons for any divergence to this standard. Where the company has more than one class of shares, describe the voting rights attached to each class of shares. YES

#### (g) Proxy Voting Policies

State the policies followed by the company regarding proxy voting in the Annual/Special Stockholders' Meeting.

	Company's Policies
Execution and acceptance of proxies	As duly stated in campany's by-laws, the instrument authorizing the praxy to act shall be exhibited and filed with the Carporate Secretary not later than 10 days prior to the date of meeting.
Notary	Company daes not require notarization of proxies. As stated in the company by-laws: Subject to the requirements of the by-laws, the exercise of the right to appoint proxy shall not be unduly restricted and any daubt about the validity of a proxy should be resolved in the stockholders' favor.
Submission of Proxy	As duly stated in company's by-laws, the instrument authorizing the proxy to act shall be exhibited and filed with the Carparate Secretary not later than 10 days prior to the date of meeting.
Several Proxies	Campany does not require notarization of praxies. As stated in the company by-laws: Subject to the requirements of the
Validity of Proxy	by-laws, the exercise of the right to appoint proxy shall not be unduly restricted and any doubt about the validity of a proxy should be resolved in the stockholders' favar.
Proxies executed abroad	It is the duty of the Board to promote the rights of the stockhalders, remove impediments to the exercise of those
Invalidated Proxy	rights and provide an adequate avenue for them to seek timely redress for breach of their rights.
Validation of Proxy	The Baard will take appropriate steps to remove excessive or unnecessary costs and other administrative impediments to the stockholders' meaningful participation in meetings,
Violation of Proxy	whether in person or by proxy. (Manual on Corporate Governance)

# (h) Sending of Notices

State the company's policies and procedure on the sending of notices of Annual/Special Stockholders' Meeting.

Policies	Procedure
Except as atherwise provided by law, written or printed natice of all annual and special meetings of stockholders, stating the place and time of the meeting and, if necessary, the general nature of the business to be considered, may be transmitted by any one of the following means: persanal delivery, mail, telegraph, cable or publication in a newspaper of general circulation, at least 2 weeks before the date of the meeting. It may also be announced through email and publication in its corporate website, and PSE.	The office of the Corporate Secretary prepares the natices and issue to registered stockholders through any one of the means allowed it by the by-laws. Currently, the Corporate Secretary mails the notices while at the same time sends the notice to SEC.
Special meetings of the stockholders may be called by the President of the Carporation, or by order af the Board of Directors, whenever he or it may deem it necessary, and it shall be the duty of the President to order and call such special meeting whenever the halders of record of not more than 20% of the outstanding capital stock of corporation shall in writing so request.	The same as above

## (i) Definitive Information Statements and Management Report

Number of Stockholders entitled to receive Definitive Information Statements and Management Report and Other Materials	717 stockholders
Date of Actual Distribution of Definitive Information Statement and Management Report and Other Materials held by market participants/certain beneficial owners	7 November 2016
Date of Actual Distribution of Definitive Information Statement and Management Report and Other Materials held by stockholders	7 November 2016
State whether CD format or hard copies were distributed	Hard copies were distributed
If yes, indicate whether requesting stockholders were provided hard copies	Not Applicable

## (j) Does the Notice of Annual/Special Stockholders' Meeting include the following:

Each resolution to be taken up deals with only one item.	Yes, each item for resalution is disclosed in the agenda, which is sent together with the AGM notice.
Profiles of directors (at least age, qualification, date of first appointment, experience, and directorships in other listed companies) nominated for election/re-election.	Yes, the directors' profiles are included in the Definitive Information Stotement, which is sent tagether with the AGM natice.
The auditors to be appointed or re-appointed.	Yes, appaintment of ouditars is included in the ogendo, which is sent together with the AGM notice.
An explanation of the dividend policy, if any dividend is to be declared.	No, the campany is still formulating its dividend policy.
The amount payable for final dividends.	No, the campany did not declare dividends during the last AGM.
Documents required for proxy vote.	Yes, the proxy form is sent together with the AGM notice.

Should any of the foregoing information be not disclosed, please indicate the reason thereto.

# 2) Treatment of Minority Stockholders

# (a) State the company's policies with respect to the treatment of minority stockholders.

Policies	Implemented 1 chare 1 unto naticu	
Every stockholder shall be entitled to one (1) vote for each share of stock registered in his name in the books of the corporation.		
Although all stockholders should be treoted equally or without discrimination, minority stockholders may request in writing the holding of meetings and the items for discussion in the agenda that relate directly to a legitimate purpose and the business of the Corporation, subject to the requirement under the By-laws that such requesting stockholder is the holder of record of not less than one-fourth of the outstanding vating capital stock of the Corporation.	There has been no request from minority stockholders.	

The Boord will take oppropriate steps to remove excessive or unnecessary costs and other administrative impediments to the stockholders' meaningful participation in meetings, whether in person or by proxy.	Proxies are not required to be notarized.
Presence of at least 1 Independent Director in	An independent director is always present in
board meetings	board meetings.

(b) Do minority stockholders have a right to nominate candidates for board of directors?

There is no provision in the by-laws nar in the Governance manual that prohibit the minority stockholders from nominating candidates for board of directors.

#### K. INVESTORS RELATIONS PROGRAM

Discuss the company's external and internal communications policies and how frequently they are reviewed.
 Disclose who reviews and approves major company announcements. Identify the committee with this responsibility, if it has been assigned to a committee.

Disclosures will be coursed through the Compliance Officer and approved by the Chairman/President of the company.

2) Describe the company's investor relations program including its communications strategy to promote effective communication with its stockholders, other stakeholders and the public in general. Disclose the contact details (e.g. telephone, fax and email) of the officer responsible for investor relations.

	Details
(1) Objectives	To build the trust and confidence of aur stakeholders in the
	company's ability to create value.
	To create understanding and awareness of the company
	amongst the investing community.
(2) Principles	Fair disclosure of information; bilateral communication
(3) Modes of Communications	Company website, PSE
(4) Investors Relations Officer	Compliance & Chief Information Officer

- 3) What are the company's rules and procedures governing the acquisition of corporate control in the capital markets, and extraordinary transactions such as mergers, and sales of substantial portions of corporate assets?
  - All transactions are evaluated by the Executive Committee for recommendation to the Board
  - Prior board approval is secured and immediate disclasure is undertaken upon board approval; and,
  - When necessary, as deemed by the board, a third party fairness opinion for divestment is secured as part
    af the evaluation and approval pracess.

Name of the independent party the board of directors of the company appointed to evaluate the fairness of the transaction price.

Not applicable.			

### L. CORPORATE SOCIAL RESPONSIBILITY INITIATIVES

Discuss any initiative undertaken or proposed to be undertaken by the company.

Initiative	Beneficiary
High School Scholarship Program	The Company supports the tuition fees of deserving bur financially challenged students to Holy Family School of Quezon City and Sta. Theresita's Academy in Silay, Negros.

## M. BOARD, DIRECTOR, COMMITTEE AND CEO APPRAISAL

Disclose the process followed and criteria used in assessing the annual performance of the board and its committees, individual director, and the CEO/President.

	Process	Criteria
Board of Directors	None	
<b>Board Committees</b>	Self - Assessment	Compliance to charter
Individual Directors	None	
CEO/President	Periodic ossessment by the Board	Board established KPI

## N. INTERNAL BREACHES AND SANCTIONS

Discuss the internal policies on sanctions imposed for any violation or breach of the corporate governance manual involving directors, officers, management and employees

Violations	Sanctions		
Code of Ethics	Defined in the company's Code of Conduct and Discipline		
Corporate Governance Manual	As recommended by the Compliance Officer and approved by the Board.		

Signatures Follow

Pursuant to the requirement of the Securities and Exchange Commission, this Annual Corporate Governance Report is signed on behalf of the registrant by the undersigned, thereunto duly authorized, in the City of MAKATI CITY Mark David P. Martinez Chairman and Chief Executive Officer Compliance Officer Jose Antonio A. Lichauco George Y. Sycip Independent Director Independent Director MAY 2 9 2017 SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_ day of \_\_\_\_\_\_2017, affiant(s) exhibiting to me their \_\_, as follows: Competent Evidence of Identity Name Date and Place of Issue Type of Identification and No. Tarcisio M. Medalla issued on 13 Jan. 2014 by DFA Manila Phil. Passport No. EB9971636 Jose Antonio A. Lichauco Phil. Passport No. EC4151525 issued on 12 May 2015 by DFA NCR East George Y. Sycip US Passport No. 506254556 issued on 7 Jan. 2015 in U.S.A. Phil. Passport No. EC0989976 issued on 2 May 2014 by DFA NCR East Mark David P. Martinez ATTY. VIRGILIO & BATNETARY PUBLIC Series of 10 APPT, NO M-68 UNTIL DEC. 33, 2018 ROLL OF ATTY, NO. 48349 MCLE COMPLIANCE NO. IV-0018333-4/10/13 1.8.P O.R No. 706762, LIFETIME MEMBER IAN, 29,2007 7100, E-MAL 28-09-092 JOH RTS EXECUTIVE BLDG, CENTER

MAKATI AVE. COR., JUPITER ST. MAKATI CITY