

PAXYS, INC.

15th Floor 6750 Ayala Office Tower
Ayala Avenue, Makati City, 1226 Philippines
Tel No. (+632) 908-7500 / Fax No. (+632) 908-7501

19 November 2013

THE PHILIPPINE STOCK EXCHANGE, INC.

Disclosure Department
4th Floor, Philippine Stock Exchange Centre
PSE Centre, Exchange Road
Ortigas Center, Pasig City

Attention: **Ms. JANET ENCARNACION**
Head, Disclosure Department

Subject: **Third Quarter Report for 2013**
(SEC Form 17-Q)

Gentlemen:

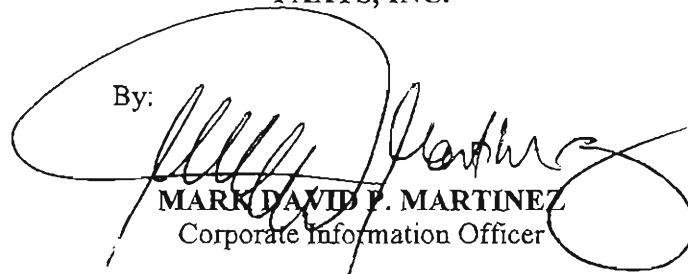
Enclosed is our Quarterly Report for the three (3) and nine (9) months ended 30 September 2013 (SEC Form 17-Q).

We trust that you will find the attached document in order.

Very truly yours,

PAXYS, INC.

By:



MARK DAVID P. MARTINEZ
Corporate Information Officer



111192013002741



SECURITIES AND EXCHANGE COMMISSION

SEC Building, EDSA, Greenhills, Mandaluyong City, Metro Manila, Philippines
Tel: (632) 726-0931 to 39 Fax: (632) 725-5293 Email: mis@sec.gov.ph

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Company Information

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Company Name PAXYS INC.

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Company Type Stock Corporation

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**SECURITIES AND EXCHANGE COMMISSION
SEC FORM 17-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES
REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER**

1. For the quarterly period ended: **September 30, 2013**
2. SEC Identification Number: **6609**
3. BIR Tax Identification No. **000-233-218**
4. Exact Name of the registrant as specified in its charter: **PAXYS, INC.**
5. Province, country or other jurisdiction of Incorporation or organization: **Manila, Philippines**
6. Industry Classification Code: (SEC Use Only)
7. Address of registrant's principal office: **15th Floor, 6750 Ayala Office Tower, Ayala Avenue, Makati City**
Postal Code: **1226**
8. Registrant's telephone number, including area code: **(+632) 908-7500**
9. Former name, former address, and former fiscal year, if changed since last report
Not Applicable
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA
 - a) **Authorized Capital Stock**

Common shares, P1.00 par value	1,800,000,000 shares
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 - b) **Issued and Outstanding Shares**

Common shares, P1.00 par value	1,148,534,866 shares
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 - c) **Amount of Debt Outstanding as of September 30, 2013**

Short-term and Long-term loans	None
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11. Are any or all of the securities listed on the Philippine Stock Exchange
Yes No

12. Indicate by check mark whether the registrant:

- (a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Section 11 of the Revised Securities Act (RSA) Rule 11(a) – 1 thereunder and Sections 26 and 141 of the Corporation Code of the Philippines during the preceding 12 months (or for such shorter period that the registrant was required to file such reports);

Yes No

- (b) Has been subject to such filing requirements for the past 90 days.

Yes No

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

The consolidated financial statements include the accounts of Paxys, Inc. (Paxys or the “Parent Company”) and the following subsidiaries and joint ventures (collectively referred to as “the Group”):

Subsidiaries	Place of Incorporation	Principal Activity	Percentage of Ownership			
			September 30, 2013		December 31, 2012	
			Direct	Indirect	Direct	Indirect
Paxys N.V.	Curacao	Investment Holding	100.0%	–	100.0%	–
Scopeworks Asia, Inc. (SWA)	Philippines	Data Transcription	100.0%	–	100.0%	–
Paxys Global Services, Inc. (PGS)	Philippines	Contact Center	100.0%	–	100.0%	–
Paxys Global Services Pte Ltd (PGSPL)	Singapore	Regional Office	100.0%	–	100.0%	–
Paxys Global Services ROHQ (PGS ROHQ)	Philippines	Regional Headquarters	–	100.0%	–	100.0%
Paxys Ltd.	Hong Kong	Investment Holding	100.0%	–	100.0%	–
Simpro Solutions Ltd.	Hong Kong	Regional Office	–	50%	–	50%
Simpro Solutions Philippines, Inc. (Simpro Phils)	Philippines	Contact Center	–	50%	–	50%
Stellar Global Solutions Philippines, Inc. (Stellar)	Philippines	Contact Center	–	–	50%	–
Stellar Philippines, Inc. (SPI)	Philippines	Contact Center	–	–	–	50%
Paxys Global Services (Dalian) Ltd.	China	Contact Center	50%	–	50%	–

The unaudited consolidated financial statements for the nine months ended September 30, 2013 have been prepared in accordance with Philippine Accounting Standard (PAS) 34, Interim Financial Reporting. Accordingly, the unaudited consolidated financial statements do not include all of the information and footnotes required by generally accepted accounting principles in the Philippines (“Philippine GAAP”) for complete financial statements as set forth in the Philippine Financial Reporting Standards (PFRS) and are filed as Annex A of this report.

Item 2. Management Discussion and Analysis of Financial Condition and Results of Operations (“MD&A”)

The MD&A is a discussion and analysis of the Group’s financial performance for the nine months ended September 30, 2013. The primary objective of this MD&A is to help the readers understand the dynamics of the Group’s business and the key factors underlying the Group’s financial results.

The MD&A for the nine months ended September 30, 2013 should be read in conjunction with the unaudited consolidated financial statements and the accompanying notes, and are filed as Annex B of this report.

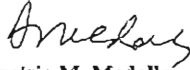
Item 3. Aging of Accounts Receivables

Please see Annex C.

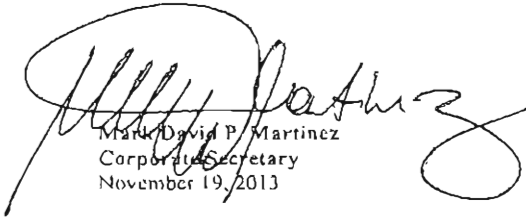
PART II. SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the registrant has caused this to be signed on its behalf by the undersigned thereunto duly authorized.

Registrant: PAXYS, INC.



Tarcisio M. Medalla
Chairman of the Board and President
November 19, 2013



Mark David P. Martinez
Corporate Secretary
November 19, 2013

**PAXYS, INC.
AND SUBSIDIARIES**

CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)
September 30, 2013 and December 31, 2012
and for the Nine Months Ended September 30, 2013 and 2012

PAXYS, INC. AND SUBSIDIARIES**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (Unaudited)**
(Amounts in Thousands)

	September 30, 2013	December 31, 2012
ASSETS		
Current Assets		
Cash and cash equivalents (Notes 4 and 12)	₱4,232,922	₱3,900,094
Trade and other receivables - net (Notes 5 and 12)	100,329	72,851
Other current assets - net (Note 6)	213,041	303,298
Derivative assets	2,444	1,358
Total Current Assets	4,548,736	4,277,601
Noncurrent Assets		
Investments in joint ventures - at equity (Note 7)	1,666	105,046
Property and equipment - net (Note 8)	10,084	17,616
Website and software packages	5,940	8,170
Other noncurrent assets	10,753	10,416
Total Noncurrent Assets	28,443	141,248
	₱4,577,179	₱4,418,849
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and other current liabilities (Notes 9 and 12)	₱79,761	₱86,426
Dividends payable	6,554	6,554
Income tax payable	-	3,837
Total Current Liabilities	86,315	96,817
Noncurrent Liability		
Accrued retirement costs	3,867	3,867
Equity		
Capital stock (Note 10)	1,071,773	1,071,773
Additional paid-in capital (Note 10)	451,364	451,364
Retained earnings	2,927,126	2,963,402
Cumulative translation adjustments	36,734	(168,374)
Total Equity	4,486,997	4,318,165
	₱4,577,179	₱4,418,849

See accompanying Management Discussion and Analysis and Selected Notes to Consolidated Financial Statements.

PAXYS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

For the Three Months and Nine Months Ended September 30, 2013 and 2012

(Amounts in Thousands except Earnings per share)

	For the Three Months Ended September 30		For the Nine Months Ended September 30	
	2013	2012 (As restated)	2013	2012 (As restated)
SERVICE INCOME	₱38,147	₱40,355	₱115,512	₱164,966
COSTS OF SERVICES	(36,215)	(41,030)	(108,163)	(193,390)
GROSS PROFIT	1,932	(675)	7,349	(28,424)
GENERAL AND ADMINISTRATIVE EXPENSES	(19,493)	(49,646)	(65,981)	(155,532)
INTEREST INCOME	12,883	26,965	33,623	36,053
INTEREST EXPENSE	–	(234)	–	(890)
FOREIGN EXCHANGE GAIN (LOSS) - net	(11,315)	90,973	(43,171)	132,718
EQUITY IN NET LOSSES OF JOINT VENTURES	928	(5,599)	3,791	(29,842)
MARK-TO-MARKET GAIN ON DERIVATIVE INSTRUMENTS	(5,472)	676	1,086	2,034
GAIN ON SALE OF INVESTMENT	27,114	–	27,114	–
OTHER INCOME - net	577	3,455	(87)	5,249
INCOME BEFORE INCOME TAX FROM CONTINUING OPERATIONS	7,154	65,915	(36,276)	(38,634)
PROVISION FOR INCOME TAX	–	2	–	4
LOSS AFTER INCOME TAX FROM CONTINUING OPERATIONS	7,154	65,913	(36,276)	(38,638)
INCOME FROM DISCONTINUED OPERATIONS	–	–	–	2,448,136
NET INCOME (LOSS)	₱7,154	₱65,913	(₱36,276)	₱2,409,498
Attributable To:				
Equity holders of the Parent Company from:				
Continuing operations	₱7,154	₱66,446	(₱36,276)	(₱37,868)
Discontinued operations	–	–	–	2,448,136
	7,154	66,446	(36,276)	2,410,268
Non-controlling interests	–	(533)	–	(770)
	₱7,154	₱65,913	(₱36,276)	₱2,409,498
EARNINGS (LOSS) PER SHARE				
Basic Earnings (Loss) Per Share				
Income from continuing operations	₱0.01	₱0.06	(₱0.03)	(₱0.03)
Income from discontinued operations	–	–	–	2.13
	₱0.01	₱0.06	(₱0.03)	₱2.10
Diluted Earnings (Loss) Per Share				
Loss from continuing operations	₱0.01	₱0.06	(₱0.03)	(₱0.03)
Income from discontinued operations	–	–	–	2.13
	₱0.01	₱0.06	(₱0.03)	₱2.10

See accompanying Management Discussion and Analysis and Selected Notes to Consolidated Financial Statements.

PAXYS, INC. AND SUBSIDIARIES**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)****For the Three Months and Nine Months Ended September 30, 2013 and 2012****(Amounts in Thousands)**

	For the Three Months Ended September 30		For the Nine Months Ended September 30	
	2013	2012 (As restated)	2013	2012 (As restated)
NET INCOME (LOSS)	₱7,154	₱65,913	(₱36,276)	₱2,409,498
OTHER COMPREHENSIVE INCOME				
Translation adjustments during the period	34,099	(30,327)	204,890	(85,369)
TOTAL COMPREHENSIVE INCOME	₱41,253	₱35,586	₱168,614	₱2,324,129
Attributable to				
Equity holders of the Parent Company				
Continuing Operation	₱41,253	₱36,119	₱168,614	(₱123,237)
Discontinuing Operation	–	–	–	2,448,136
	41,253	36,119	168,614	2,324,899
Non-controlling interests	–	(533)	–	(770)
	₱41,253	₱35,586	₱168,614	₱2,324,129

See accompanying Management Discussion and Analysis and Selected Notes to Consolidated Financial Statements.

PAXYS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (Unaudited)

FOR THE NINE MONTHS ENDED September 30, 2013 AND 2012

	Total Equity Attributable to Equity Holders of the Parent Company							
	Capital Stock ₱1 Par Value (Note 10)	Additional Paid-in Capital (Notes 10)	Retained Earnings (Note 10)	Other Comprehensive Income Reserve Cumulative Translation Adjustments	Reserves Held for Sale	Total	Non- controlling Interests	Total Equity
At January 1, 2013	₱1,071,773	₱451,364	₱2,963,402	(₱168,374)	₱-	₱4,318,165	₱-	₱4,318,165
Total comprehensive loss for the year	-	-	(36,276)	205,108	-	168,832	-	168,832
At September 30, 2013	₱1,071,773	₱451,364	₱2,927,126	₱36,734	₱-	₱4,486,997	₱-	₱4,486,997

	Total Equity Attributable to Equity Holders of the Parent Company							
	Capital Stock ₱1 Par Value (Note 10)	Additional Paid-in Capital (Notes 10)	Retained Earnings (Note 10)	Other Comprehensive Income Reserve Cumulative Translation Adjustments	Reserves Held for Sale	Total	Non- controlling Interests	Total Equity
At January 1, 2012	₱1,071,773	₱451,364	₱591,390	(₱47,712)	₱224,291	₱2,291,106	(₱5,398)	₱2,285,708
Total comprehensive loss for the year	-	-	2,410,268	(85,369)	-	2,324,899	(770)	2,324,129
At September 30, 2012	₱1,071,773	₱451,364	₱3,001,658	(₱133,081)	₱224,291	₱4,616,005	(₱6,168)	₱4,609,837

See accompanying Management Discussion and Analysis and Selected Notes to Consolidated Financial Statements.

PAXYS, INC. AND SUBSIDIARIES**CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**
(Amounts in Thousands)

	For the Nine Months Ended September 30	
	2013	2012 (As restated)
CASH FLOWS FROM OPERATING ACTIVITIES		
Loss from continuing operations before income tax	(P36,276)	(P38,638)
Income from discontinued operation before income tax	–	2,526,925
Income (loss) before income tax	(36,276)	2,488,287
Unrealized foreign exchange loss (gain)	39,737	(137,034)
Depreciation and amortization (Note 8)	11,031	44,082
Mark-to-market gain on derivative instruments	(1,086)	(2,034)
Equity in net loss (earnings) on joint ventures	(3,791)	29,842
Gain on sale of investment	(27,114)	(2,274,363)
Interest income	(33,623)	(36,053)
Provision for doubtful accounts	–	110
Interest expense	–	890
Operating income (loss) before working capital changes	(51,122)	113,727
Decrease (increase) in:		
Net assets of disposal group classified as held for sale	–	(252,562)
Trade and other receivables	(27,478)	74,708
Other current assets	90,257	(276,603)
Other noncurrent assets	(337)	1,030
Increase (decrease) in:		
Accounts payable and other current liabilities	(6,665)	18,772
Income tax payable	(3,837)	(702)
Accrued retirement costs	–	480
Cash generated from operations	818	(321,150)
Interest received	33,623	35,989
Net cash provided by operating activities	34,441	(285,161)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of investment	147,704	3,739,659
Additional investment in joint venture	(13,128)	–
Acquisition of property and equipment	(606)	(7,091)
Acquisition of intangibles	(573)	(1,808)
Net cash used in investing activities	133,397	3,730,760
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS		
	164,990	48,748
NET INCREASE IN CASH AND CASH EQUIVALENTS	332,828	3,494,347
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	3,900,094	417,771
CASH AND CASH EQUIVALENTS AT END OF PERIOD	4,232,922	3,912,118

See accompanying Management Discussion and Analysis and Selected Notes to Consolidated Financial Statements.

PAXYS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in Thousands, Except Par Value, Number of Shares and Earnings Per Share)

1. Corporate Information

Paxys, Inc. ("Paxys" or the "Company") is a holding company incorporated in the Philippines and listed on the Philippine Stock Exchange (PSE). Paxys focuses on investments in the Business Process Outsourcing (BPO) industry.

Paxys and its subsidiaries (collectively called the "Group") are engaged in diversified services such as contact center and data conversion. As of September 30, 2013, its major shareholder is All Asia Customer Services Holdings Ltd. (AACSHL), a company incorporated in Hong Kong, who owns 73.23% interest in the Company and the balance of 26.77% is owned by several shareholders.

The Company, which was incorporated in the Philippines on February 14, 1952, was originally engaged in manufacturing of ceramics. In 1999 to 2002, the Company closed its manufacturing operations and disposed of its land and other assets related to the ceramic business. The registered office address of the Company is 15th Floor, 6750 Ayala Office Tower, Ayala Avenue, Makati City, Philippines.

2. Summary of Significant Accounting Policies

Basis of Preparation

The consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS includes statements named PFRS, Philippine Accounting Standards (PAS) and Philippine interpretations from the International Financial Reporting Interpretations Committee issued by the Financial Reporting Standards Council.

The consolidated financial statements have been prepared on a historical cost basis, except for derivative instruments which have been measured at fair value. The consolidated financial statements are presented in Philippine peso, which is the Parent Company's functional and presentation currency. All values are rounded off to the nearest thousands (₱000), except when otherwise indicated.

Statement of Compliance

The unaudited consolidated financial statements for the nine months ended September 30, 2013 have been prepared in accordance with Philippine Accounting Standard (PAS) 34, Interim Financial Reporting. Accordingly, the unaudited consolidated financial statements do not include all of the information and footnotes required by generally accepted accounting principles in the Philippines ("Philippine GAAP") for complete financial statements as set forth in the Philippine Financial Reporting Standards (PFRS).

Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the audited annual consolidated financial statements as of and for the year ended December 31, 2012. In addition, the following standards effective January 1, 2013 onwards were assessed to either be applicable or not applicable to the Group. The Group is currently evaluating the impact of each of the standards below based on its audited figures as of December 31, 2012.

- PFRS 7, Financial Instruments: Disclosures - Offsetting Financial Assets and Financial Liabilities - These amendments require an entity to disclose information about rights of set-off and related arrangements (such as collateral agreements). The new disclosures are required for all recognized financial instruments that are set off in accordance with PAS 32. These disclosures also apply to recognized financial instruments that are subject to an enforceable master netting arrangement or 'similar agreement', irrespective of whether they are set-off in accordance with PAS 32. The amendments require entities to disclose, in a tabular format unless another format is more appropriate, the following minimum quantitative information. This is presented separately for financial assets and financial liabilities recognized at the end of the reporting period:

- a. The gross amounts of those recognized financial assets and recognized financial liabilities;
- b. The amounts that are set off in accordance with the criteria in PAS 32 when determining the net amounts presented in the statement of financial position;
- c. The net amounts presented in the statement of financial position;
- d. The amounts subject to an enforceable master netting arrangement or similar agreement that are not otherwise included in (b) above, including:
 - i) Amounts related to recognized financial instruments that do not meet some or all of the offsetting criteria in PAS 32; and
 - ii) Amounts related to financial collateral (including cash collateral); and
- e. The net amount after deducting the amounts in (d) from the amounts in (c) above.

The amendments affect disclosures only and have no impact on the Group's financial position or performance.

- PFRS 13, Fair Value Measurement - PFRS 13 establishes a single source of guidance under PFRSs for all fair value measurements. PFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under PFRS when fair value is required or permitted. This standard should be applied prospectively as of the beginning of the annual period in which it is initially applied. Its disclosure requirements need not be applied in comparative information provided for periods before initial application of PFRS 13. Adoption of the standard is not expected to have a material impact on the financial position or performance of the Group.
- PAS 27, Separate Financial Statements (as revised in 2011) - As a consequence of the issuance of the new PFRS 10 and PFRS 12, what remains of PAS 27 is limited to accounting for subsidiaries, jointly controlled entities and associates in the separate financial statements. Adoption of this standard did not have any material impact on the consolidated financial statements.
- PFRS 12, Disclosure of Interests in Other Entities - PFRS 12 includes all of the disclosures that were previously in PAS 27, as well as all the disclosures that were previously included in PAS 31 and PAS 28, Investments in Associates. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. The adoption of the standard has no material impact on the financial position or performance of the Group.

Basis of Consolidation

Basis of Consolidation from January 1, 2013. The consolidated financial statements include the financial statements of the Parent Company and the following subsidiaries and the Parent Company's proportionate share in jointly controlled entities:

Subsidiaries	Place of Incorporation	Principal Activity	Percentage of Ownership			
			September 30, 2013	Indirect	December 31, 2012	Indirect
Paxys N.V.	Curacao	Investment Holding	100.0%		100.0%	
Scopeworks Asia, Inc. (SWA)	Philippines	Data Transcription	100.0%	–	100.0%	–
Paxys Global Services, Inc. (PGS)	Philippines	Contact Center	100.0%	–	100.0%	–
Paxys Global Services Pte Ltd (PGSPL)	Singapore	Regional Office	100.0%	–	100.0%	–
Paxys Global Services ROHQ (PGS ROHQ)	Philippines	Regional Headquarters	–	100.0%	–	100.0%
Paxys Ltd.	Hongkong	Investment Holding	100.0%	–	100.0%	–
Simpro Solutions Ltd.	Hongkong	Regional Office	–	50%	–	50%
Simpro Solutions Philippines, Inc. (Simpro Phils)	Philippines	Contact Center	–	50%	–	50%
Stellar Global Solutions Philippines, Inc. (Stellar)*	Philippines	Contact Center	–	–	50%	–

Subsidiaries	Place of Incorporation	Principal Activity	Percentage of Ownership			
			September 30, 2013		December 31, 2012	
			Direct	Indirect	Direct	Indirect
Stellar Philippines, Inc. (SPI)*	Philippines	Contact Center	–	–	–	50%
Paxys Global Services (Dalian) Ltd.	China	Contact Center	50%	–	50%	–

*50% Interest in Stellar was sold to the joint venture partner on July 31, 2013.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Company obtains control, and continue to be consolidated until the date that such control ceases.

The financial statements of the subsidiaries are prepared for the same reporting years as that of the Parent Company. The consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. All intercompany accounts, transactions and balances including intercompany profits, unrealized profits and losses and dividends are eliminated in full in the consolidated financial statements.

Non-Controlling Interest

Non-controlling interest represents the portion of profit or loss in URSI for 2012, not held by the Company and is presented separately in the consolidated statement of income, consolidated statement of comprehensive. Losses within a subsidiary are attributed to the non-controlling interest even if that results in a deficit balance.

Foreign Currency-Denominated Transactions and Translations

The Company's consolidated financial statements are presented in Philippine peso, which is also the Parent Company's functional and presentation currency. The Philippine peso is the currency of the primary economic environment in which the Company operates. This is also the currency that mainly influences the revenue from and cost of rendering products and services. All the subsidiaries, associates and joint ventures evaluate their primary economic and operating environment and determine their functional currency. Items included in the financial statements of each entity are initially measured using that functional currency.

The functional currency of the Parent Company, SWA, URSI, PGS and PGS ROHQ is the Philippine Peso. The functional currency of PG SPL is Singapore Dollar (SG\$). The functional currency of Paxys Ltd. and Paxys N.V. is U.S. Dollar (US\$).

Transactions in foreign currencies are initially recorded in the functional currency rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional closing rate of exchange prevailing at the end of the reporting period. All differences are recognized in the consolidated statement of income except for foreign exchange differences that qualify as capitalizable borrowing costs for qualifying assets. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of the initial transaction. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign operation and translated at the closing rate.

Noncurrent Assets (Disposal Group) Held for Sale and Discontinued Operations

Non-current assets, or disposal groups comprising assets and liabilities, that are expected to be recovered primarily through sale rather than through continuing use, are classified as held for sale. This condition is regarded as met only when the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

A discontinued operation is a component of the Company's business that represents a separate major line of business or geographical area of operations that had been disposed of or is held for sale, or is a subsidiary acquired exclusively with a view to resale. Classification as a discontinued operation occurs

upon disposal or when the operation meets the criteria to be classified as held for sale, if earlier. When an operation is classified as a discontinued operation, the comparative consolidated statement of income and consolidated statement of comprehensive income are re-presented as if the operation had been discontinued from the start of the comparative period. In the consolidated statement of income of the reporting period, and of the comparable period of the previous year, income and expenses from discontinued operations are reported separately from normal income and expenses down to the level of profit after taxes, even when the Company retains a non-controlling interest in the subsidiary after the sale. The resulting profit or loss (after taxes) is reported separately in the consolidated statement of income.

Interests in Joint Arrangements

The Company has interests in joint arrangements which are classified as joint ventures, whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement. The agreement requires unanimous agreement for financial and operating decisions among the venturers.

During the prior years, the Company recognizes its interest in the joint venture using proportionate consolidation method. The Company combines its share of each of the assets, liabilities, income and expenses of the joint venture with similar items, line by line, in its consolidated financial statements. The Company recognizes its interest in joint ventures as an investment and accounts for the investments using the equity method. Adjustments are made where necessary to bring the accounting policies in line with those of the Company.

Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid deposits that are readily convertible to known amounts of cash with original maturities of nine months or less and that are subject to an insignificant risk of change in value.

Financial Instruments

Date of Recognition. The Company recognizes a financial asset and liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on settlement date. Derivative instruments are recognized on a trade date basis.

Initial Recognition and of Financial Instruments. All financial assets and financial liabilities are recognized at fair value. Except for financial assets and financial liabilities at FVPL, the initial measurement of financial instruments includes transaction costs.

Loans and Receivables. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale.

This category pertains to the Company's cash and cash equivalents, cash held in trust, trade and other receivables (excluding statutory receivables and advances to suppliers and contractors), escrow fund and rental and security deposits.

Other financial liabilities. Issued financial instruments or their component where the substance of the contractual arrangement results in the Company having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

This accounting policy applies primarily to the Company's accounts payable and other current liabilities (except for statutory payables and unearned income) and dividends payable.

Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and any impairment in value. The cost of property and equipment consists of its purchase price and any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Cost also includes the cost of replacing the part of such property and equipment and borrowing costs for long-term construction projects when the recognition criteria are met.

Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance, are normally recognized as expense in the period such costs are incurred. Depreciation commences once the property and equipment are available for use and is calculated on a straight-line basis over the estimated useful life of the asset.

Other Intangible Assets

Other intangible assets with finite useful lives are composed of the Company's website and software packages. Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses.

Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. Amortization expense on intangible assets with finite lives is recognized under "Costs of services" and "General and administrative expenses" accounts in the consolidated statement of income.

Equity

Capital stock is measured at par value for all shares issued. Proceeds and/or fair value of consideration received in excess of par value are recognized as additional paid-in capital (APIC).

Retained earnings represent accumulated earnings.

Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits associated with the transaction will flow to the Company and the amount of revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and value-added tax or duties. The Company assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Company has concluded that it is acting as principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

Service Income. Revenue is recognized as services are rendered.

Interest Income. Revenue is recognized as the interest accrues using the effective interest method, that is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

Equity in Net Earnings (Losses). The Company recognizes its share in the net income (loss) of joint ventures proportionate to the equity in the voting shares of such joint ventures in accordance with the equity method of accounting for investments.

Other Income. Revenue is recognized when there is an incidental economic benefit, other than the usual business operations, that will flow to the Company through an increase in asset or reduction in liability and that can be measured reliably.

Cost and Expense Recognition

Costs and expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decrease in equity, other than those relating to distributions to equity participants. Cost and equity are recognized in the consolidated statement of comprehensive income in the year these are incurred.

Leases

Company as a Lessee. Operating lease payments are recognized as expense in the consolidated statement of income on a straight-line basis over the lease terms.

Company as a Lessor. Leases where the Company retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Lease income is recognized as income on a straight-line basis over the lease terms.

3. **Significant Accounting Judgments, Estimates and Assumptions**

The preparation of the Company's consolidated financial statements in compliance with PFRS requires management to make judgment and estimates that affect certain reported amounts and disclosures. In preparing the Company's consolidated financial statements, management has made its best judgment and estimates of certain amounts, giving due consideration to materiality. The judgment and estimates used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the financial statements. Accordingly, actual results could differ from those estimates, and such estimates will be adjusted accordingly.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future event that are believed to be reasonable under the circumstances.

4. **Cash and Cash Equivalents**

This account consists of:

	September 30, 2013	December 31, 2012
	In Thousands	
Cash on hand and in banks	₱2,868,598	₱2,717,999
Short-term deposits	1,267,026	1,182,095
Money market placements	97,298	-
	₱4,232,922	₱3,900,094

Cash in banks earn interest at the prevailing bank deposit rates. Short-term deposits are made for varying periods of up to nine months depending on the immediate cash requirements of the Company and earn interest at the respective short-term deposit rates.

5. **Trade and Other Receivables – net**

	September 30, 2013	December 31, 2012
	<i>(In Thousands)</i>	
Trade	₱71,761	₱44,991
Advances to related parties	23,371	27,805
Other receivables	32,891	25,517
	128,023	98,313
Less allowance for doubtful accounts	27,694	25,462
	₱100,329	₱72,851

Trade receivables are noninterest-bearing and generally have 30-60 day terms. Other receivables include receivables from GIC and Alorica, advances to officers and employees and advances to suppliers and contractors which are noninterest-bearing and are expected to be settled/ liquidated within the year.

6. Other Current Assets

This account consists of:

	September 30, 2013	December 31, 2012
	In Thousands	
Escrow fund	P206,574	P298,808
Input value-added tax	2,728	-
Advance rentals and other prepayments	3,740	4,490
	P213,042	P303,298

In relation to the sale of Paxys A.U., 13% of the total sale proceeds amounting to AU\$11.1 million, was deposited in escrow and will be released to Paxys N.V. after a period of 12 to 18 months from completion or earlier, subject to certain conditions being fulfilled, and claims for breach of the Agreement, if any. On August 8, 2012, AU\$4.3 million was released to Paxys N.V. In February 2013, additional AU\$2.6 million was released to Paxys N.V. As at June 30, 2013, the balance of escrow fund amounted to AU\$4.7 million (P202.79 million). This is scheduled to be released in December 2013.

7. Interests in Joint Venture

Joint venture	Place of Incorporation	Principal Activity	Percentage of Ownership	
			September 30, 2013	December 31, 2012
Stellar Global Solutions Philippines (Stellar)	Philippines	Contact center	-	50.0%
Paxys Dalian	China	Contact center	50.0%	50.0%
Simpro Solutions Philippines, Inc. (Simpro Phils)	Philippines	Contact center	50.0%	50.0%

Details of investments in joint ventures as at September 30, 2013 and December 31, 2012 are as follows:

	September 30, 2013	December 31, 2012
	(In Thousands)	
Stellar	P-	P111,283
Simpro	1,667	(4,889)
Paxys Dalian	(9,984)	(1,348)
	P121,037	P105,046

The movement in the investment in joint ventures are as follows:

	September 30, 2013	December 31, 2012
	(In Thousands)	
Cost		
Balance at beginning	P44,877	P44,877
Additional investment – Simpro	13,129	-
Sale of investment	(38,500)	-
Balance at end	19,506	44,877
Accumulated earnings		
Balance at beginning	60,169	105,937
Equity in net earnings (losses)	3,791	(45,768)
Sale of investment	(91,783)	-
Balance at end	(27,823)	60,169
	(P8,318)	P105,046

As a result of the Company's early adoption of PFRS 11 in 2012, the Company recognizes its interest in these joint ventures using equity method of accounting.

On July 31, 2013, Paxys sold all of its equity interests in Stellar consisting of 50% of Stellar's total equity.

Due to share of losses, Interest in ACS Dalian has reduced to negative balance. The amount of negative balance of investment is reclassified as advances in other liabilities.

8. Property and Equipment

The movement of this account follows:

	September 30, 2013					
	Computer Equipment	Communication Equipment	Leasehold Improvements	Office Furniture, Fixtures and Equipment	Transportation Equipment	Total
	(In Thousands)					
Cost						
Balance at beginning of year, as restated	₱148,522	₱12,052	₱166,385	₱19,179	₱17,709	₱363,847
Additions	153	—	423	29	—	605
Disposal	(3,271)	—	—	—	—	(3,271)
Translation adjustments	—	—	—	—	36	36
Balance at end of year	145,404	12,052	166,808	19,208	17,745	361,217
Accumulated Depreciation						
Balance at beginning of year, as restated	141,469	11,884	162,500	15,622	14,742	346,217
Depreciation for the year	4,091	44	1,336	1,183	1,486	8,140
Disposal	(3,237)	—	—	—	—	(3,237)
Translation adjustments	—	—	—	—	13	13
Balance at end of year	142,323	11,928	163,836	16,805	16,241	351,133
Net Book Value	₱3,081	₱124	₱2,972	₱2,403	₱1,504	₱10,084

Property and equipment are depreciated using the economic lives as follows:

Computer equipment	3 – 5 years
Communication equipment	3 – 5 years
Leasehold improvements	5 years or lease term whichever is shorter
Office furniture, fixtures and equipment	5 years
Transportation equipment	5 years

December 31, 2012								
	Computer Equipment	Communication Equipment	Leasehold Improvements	Office Furniture, Fixtures and Equipment	Transportation Equipment	Software Pool	Construction In-Progress	Total
(In Thousands)								
Cost								
Balance at beginning of year, as restated	₱149,113	₱12,051	₱163,033	₱19,052	₱17,106	₱31	₱2,279	₱362,665
Additions	1,475	–	3,361	298	620	–	(2,280)	3,474
Disposal of a subsidiary	(1,824)	–	–	(58)	–	–	–	(1,882)
Translation adjustments	(242)	1	(9)	(113)	(17)	(31)	1	(410)
Balance at end of year	148,522	12,052	166,385	19,179	17,709	–	–	363,847
Accumulated Depreciation								
Balance at beginning of year, as restated	117,277	9,127	149,252	13,532	9,649	31	–	298,868
Depreciation for the year	26,204	2,758	13,271	6,153	1,190	–	–	49,576
Disposal of a subsidiary	(1,759)	–	–	(54)	–	–	–	(1,813)
Translation adjustments	(253)	(1)	(9)	(4,009)	3,903	(31)	–	(400)
Balance at end of year	141,469	11,884	162,514	15,622	14,742	–	–	346,231
Net Book Value	₱7,053	₱168	₱3,871	₱3,557	₱2,967	₱–	₱–	₱17,616

9. Accounts Payable and Other Current Liabilities

	September 30, 2013	December 31, 2012
	(In Thousands)	
Accrued expenses	₱48,627	₱55,637
Statutory payables	9,026	8,501
Trade payables	3,724	6,755
Advances from related parties	319	196
Other current liabilities	18,065	15,337
	₱79,761	₱86,426

Trade payables are noninterest-bearing and are normally settled on a 90-day term.

Accrued expenses mainly represent accruals for utilities, communications, and other employee benefits. Statutory payables represent withholding tax payable and other liabilities to the government.

Other current liabilities include negative investment in joint venture, ACS Dalian, amounting to ₱9,984.

10. Stockholders' Equity

Capital Stock

On June 27, 2008, the Company's Board of Directors authorized and approved the increase in authorized capital stock from ₱1,200 million to ₱1,800 million by way of a stock dividend declaration.

On September 14, 2009 and August 30, 2008, the Parent Company issued shares related to the exercise of the options under the stock option. Uncollected amounts from the exercised options are included as part of "Subscription receivable."

	Number of Shares Authorized	Number of Shares Issued and Outstanding	Cost
	(In Thousands)		
At January 1, 2013	1,800,000,000	1,148,534,866	₱1,148,534
Subscription receivable	-	-	(76,761)
At September 30, 2013	1,800,000,000	1,148,534,866	₱1,071,773

Disclosure under SRC Rule 68

In 2004, the principal shareholder of Advanced Contact Solutions, Inc. (ACS), a call center company established in the Philippines on November 27, 2003, acquired a controlling stake in Paxys, Inc. through a reverse takeover by injecting 100% of ACS into the Company, effectively making Paxys, Inc. the first call center firm to be listed in the PSE. On October 14, 2005, Securities and Exchange Commission (SEC) approved the Company's application for increase in authorized capital stock from ₱600 million to ₱1.2 billion from which the 300,000,000 rights offering shares were taken.

Paxys has 724 and 723 shareholders owning 100 or more shares as of September 30, 2013 and December 31, 2012, respectively.

APIC

This account consists of:

	(In Thousands)
Issuance of shares of stocks	₱348,213
Stock options	103,151
	<u>₱451,364</u>

APIC from issuance of shares of stocks represents the excess of paid capital over the par value of capital stock. APIC from stock options represents increase in equity arising from equity-settled share-based payment transactions.

11. Segment Information

The Company's operating businesses are organized and managed separately according to the nature of the services provided, with each segment representing a strategic business unit that offers different services and serves different markets.

Segment Assets and Liabilities. Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, property and equipment and other intangible assets, net of allowances and provision. Segment liabilities include all operating liabilities and consist principally of accounts payable and other liabilities.

Inter-segment Transactions. Segment revenues, segment expenses and segment performance include transfers among business segments. Such transfers are eliminated in consolidation.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating income or loss and is measured consistently with operating income or loss in the consolidated financial statements.

Business segment information is reported on the basis that is used internally for evaluating segment performance and deciding how to allocate resources among operating segments. For management purposes, the Company is organized into business units based on their products and services and has three reportable operating segments as follows:

- Call Center - The call center segment offers an integrated mix of call center solutions including inbound (customer-initiated) and outbound teleservicing as well as email and web-based tools. Also, following management's decision to early adopt PFRS 11 in 2012, the total assets and liabilities were reclassified to investments in joint ventures and the income and expense of the joint ventures were reclassified to equity in net earnings of joint venture. Prior years' information was restated accordingly.
- Salary Packaging - The salary packaging segment provides services to company employees to effectively structure their income through a combination of cash and approved employee benefits. The segment's services ensure the implementation of a well-aligned salary packaging policy and the delivery of a comprehensive tax management reporting suite. Following management's decision to divest its investment in Paxys A.U. and Subsidiaries, total assets and liabilities and income and expense of Paxys A.U. and Subsidiaries are presented under the "Disposal Group Classified as Held for Sale" column in the business segment information as of June 30, 2013, and 2012.
- Data Transcription - This segment includes data transcription and scoping services, voice-to-screen message conversion and electronic data encoding and processing.
- Others - This segment includes the operations of the Parent Company.

Business Segment Data

The following table presents revenues and expenses information and certain assets and liabilities information regarding the business segments for the nine months ended September 30, 2013 and 2012:

	September 30, 2013				
	Data	Call Center	Others	Eliminations	Consolidated
	Transcription				
	(In Thousands)				
Results of Operations					
Segment revenues from external customers	₱99,744	₱15,768	₱–	₱–	₱115,512
Segment expenses	(106,197)	(12,593)	(55,354)	–	(174,144)
Segment result	(6,453)	3,175	(55,354)	–	(58,632)
Interest income (expense) – net	1,146	12	32,465	–	33,623
Foreign exchange gain (loss) – net	911	31	(44,113)	–	(43,171)
Equity in net losses on joint ventures	–	3,791	–	–	3,791
Mark-to-market gain on deivatives	1,086	–	–	–	1,086
Gain on sale of investment	–	–	27,114	–	27,114
Other segment operating income (expense) – net	756	–	(843)	–	(87)
Net income (loss)	(₱2,554)	₱7,009	(₱40,731)	–	(₱36,276)
Assets and Liabilities					
Segment assets	₱80,005	₱20,415	₱5,007,467	(₱530,708)	₱4,577,179
Segment liabilities	(131,784)	(88,162)	(198,123)	327,887	(90,182)
Other Segment Information					
Capital expenditures:					
Property and equipment	₱547	₱12	₱47	₱–	₱606
Intangibles	573	–	–	–	573
Depreciation and amortization	4,750	1,059	5,222	–	11,031

	September 30, 2012 (As restated)						
	Data Transcription	Call Center	Others	Eliminations	Consolidated	Disposal Group – Salary Packaging	Total
	(In Thousands)						
Results of Operations							
Segment revenues from external customers	₱123,933	₱8,952	₱32,081	₱–	₱164,966	₱1,047,489	₱1,212,455
Segment expenses	(147,475)	(37,792)	(163,655)	–	(348,922)	(818,305)	(1,167,227)
Segment result	(23,542)	(28,840)	(131,574)	–	(183,956)	229,184	45,228
Interest income (expense) – net	(1,403)	14	37,436	(883)	35,164	3,395	38,559
Foreign exchange gain (loss) – net	(3,000)	(433)	124,053	12,097	132,717	–	132,717
Equity in net losses on joint ventures	–	(29,842)	–	–	(29,842)	–	(29,842)
Mark-to-market gain on derivative instruments	2,372	–	–	–	2,372	(342)	2,030
Gain on sale of Subsidiary	–	–	–	–	–	2,274,363	2,274,363
Other segment operating income (expense) – net	246	633	4,359	11	5,249	20,324	25,573
Provision for income tax	–	–	–	–	–	(78,788)	(78,788)
Net income (loss)	(₱25,327)	(₱58,468)	₱34,274	₱11,225	(₱38,296)	₱2,448,136	₱2,409,840
Assets and Liabilities							
Segment assets	₱105,740	₱43,398	₱4,898,767	(₱542,094)	₱4,505,811	₱–	₱4,505,811
Segment liabilities	(138,611)	(85,617)	(201,044)	302,182	(123,090)	–	(123,090)
Other Segment Information							
Capital expenditures:							
Property and equipment	₱3,650	₱1,287	₱2,154	₱–	₱7,091	₱–	₱7,091
Intangibles	365	826	617	–	1,808	–	1,808
Depreciation and amortization	9,396	770	33,916	–	44,082	146,620	190,702

Geographical Segment Data

The following table presents the revenue and expenditure and certain asset information regarding geographical segments for the nine months ended September 30, 2013 and 2012:

September 30, 2013				
Continuing Operations				
	Philippines	China	Eliminations	Consolidated
(In Thousands)				
Revenue				
External revenue	₱115,512	₱-	₱-	₱115,512
Equity in net losses on joint ventures	6,069	(2,278)	-	3,791
Other Segment Information				
Segment assets	₱5,105,542	₱2,345	(₱530,708)	₱4,577,179
Capital expenditures:				
Property and equipment	606	-	-	606
Intangibles	573	-	-	573

September 30, 2012 (As restated)						
	Continuing Operations				Discontinued Operation	
	Philippines	China	Eliminations	Consolidated	Australia	Total
(In Thousands)						
Revenue						
External revenue	₱164,966	₱-	₱-	₱164,966	₱1,047,489	₱1,212,455
Equity in net losses on joint ventures	(24,933)	(4,909)	-	(29,842)	-	(29,842)
Other Segment Information						
Segment assets	₱5,044,621	₱3,284	(₱542,094)	₱4,505,811	-	₱4,505,811
Capital expenditures:						
Property and equipment	7,091	-	-	7,091	-	7,091
Intangibles	1,808	-	-	1,808	-	1,808

12. Financial Assets and Financial Liabilities

A comparison by category of carrying and fair values of all of the Company's financial assets and financial liabilities financial instruments as of September 30, 2013 and December 31, 2012 are as follows:

	September 30, 2013		December 31, 2012	
	Carrying Value	Fair Value	Carrying Value	Fair Value
(In Thousands)				
Financial Assets				
Loans and receivables:				
Cash and cash equivalents	₱4,233,892	₱4,233,892	₱3,899,963	₱3,899,963
Trade and other receivables - net ^(a)	100,014	100,014	72,604	72,604
Escrow fund ^(b)	206,574	206,574	298,808	298,808
Rental and security deposits ^(c)	5,644	5,644	5,347	5,154
Derivative assets	2,444	2,444	1,358	1,358
	₱4,548,568	₱4,548,568	₱4,278,080	₱4,277,887
Financial Liabilities				
Other financial liabilities:				
Accounts payable and other current liabilities ^(d)	₱88,788	₱88,788	₱77,925	₱77,925
Dividends payable	6,554	6,554	6,554	6,554
	₱95,342	₱95,342	₱84,479	₱84,479

^(a)Excluding statutory receivable, and advances to suppliers and contractors amounting to ₱316 and ₱247 as at September 30, 2013 and December 31, 2012, respectively.

^(b)Included under "Other current assets".

^(c)Included under "Other noncurrent assets".

^(d)Excluding statutory payables, unearned income and lease incentive amounting to ₱9,026 and ₱8,501 as at September 30, 2013 and December 31, 2012, respectively.

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

Cash and Cash Equivalents, Trade and Other Receivables, Advances to and from Related Parties, Accounts Payable, Other Current Liabilities and Dividends Payable

Due to the short-term nature of transactions, the fair value approximates the carrying amounts at initial recognition.

Derivatives

These contracts are carried at fair value in the consolidated statements of financial position. The fair value of these contracts is based on the incremental change of current foreign currency exchange rate as of reporting date.

In June 2013, SWA entered a new forward contract with an aggregate notional amount \$1,080,000 and a weighted average contract forward rate of ₱44.00 to US\$1.00. As at September 30, 2013, these contracts have a positive fair value of ₱167,580.

In 2012, SWA entered into buy Peso and sell US Dollar forward contract with an aggregate notional amount of US\$4,400,000 (of which US\$1,200,000 is still outstanding as at December 31, 2012 and a weighted average contracted forward rate of ₱42.01 to US\$1.00. The forward contracts outstanding as at December 31, 2012 have various maturities in 2013. As at September 30, 2013 and December 31, 2012, these contracts have a positive fair value of ₱918,400 and ₱1,358,400, respectively.

13. Other Matters

Detailed schedules have been omitted for purposes of preparing these interim financial statements as allowed by SRC Rule 68.

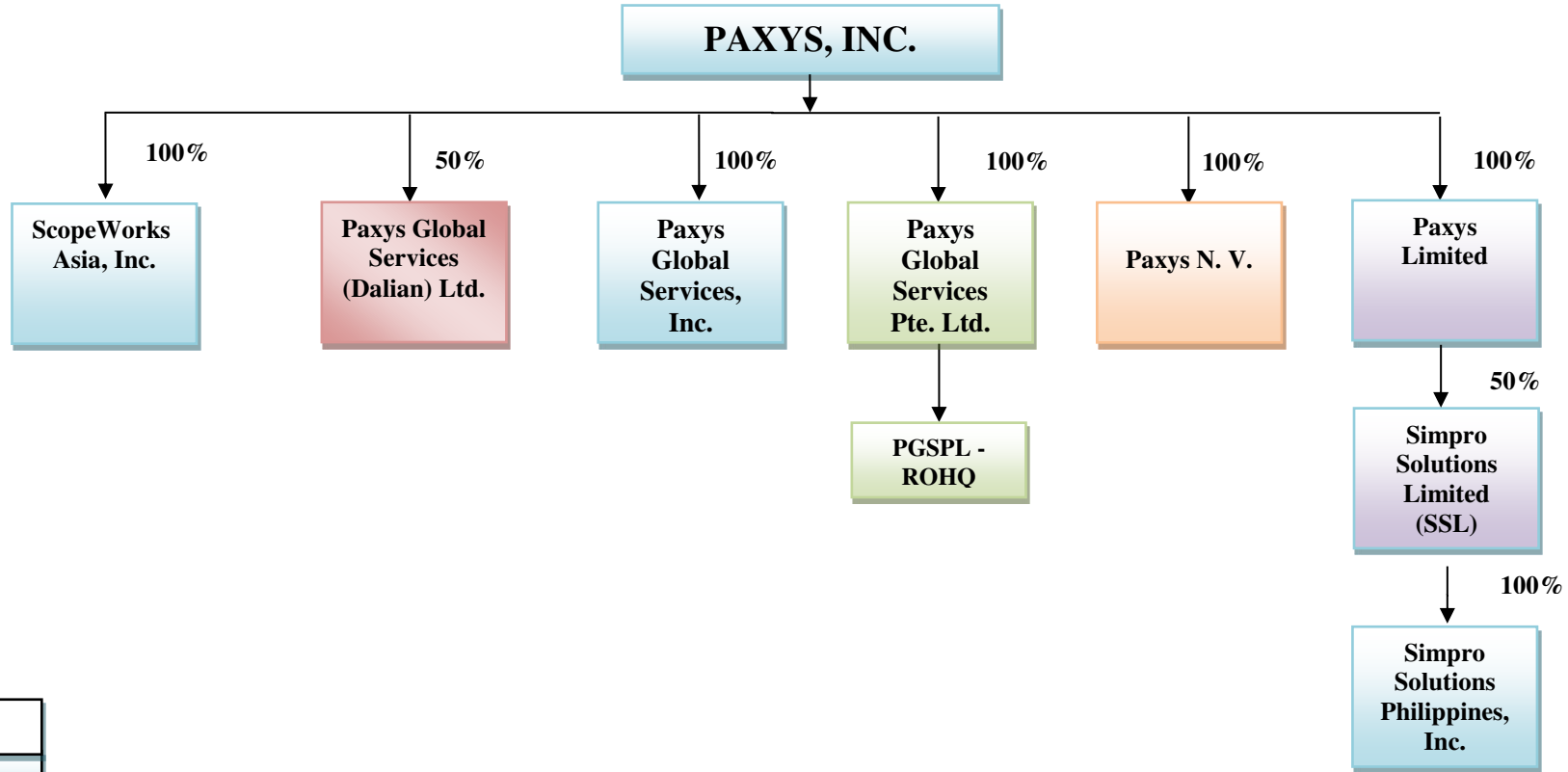
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS**

INTRODUCTION

The following discussion should be read in conjunction with the attached unaudited consolidated financial statements of the Company as of and for the period ended September 30, 2013 (with comparative figures as of September 30, 2012). All necessary adjustments to present fairly the consolidated financial condition, results of operations, and cash flows of the Company for the nine months ended September 30, 2013, and for all the other periods presented, have been made. Certain information and footnote disclosure normally included in the audited financial statements prepared in accordance with generally accepted accounting principles have been omitted.

Overview of Our Business

Below is the Group's organizational structure as of September 30, 2013:



Legend
Philippines
China
Singapore
Curacao
Hong Kong

Paxys is an investment holding company registered with the SEC in 1997. Through its operating subsidiaries, Paxys has been engaged in diversified services such as business processing outsourcing, data conversion, salary packaging, IT Consulting and software solutions throughout the Philippines and internationally. For the last three years, Paxys divested its salary packaging, IT consulting and software solutions business.

SWA is a Philippine BPO company engaged in general and legal transcription, editing, proofreading, mortgage processing and data conversion services with clients in the US and UK.

Stellar is a Philippine joint venture company providing cost-effective offshore contact center and business process outsourcing solutions for Australian and UK clients across a variety of industries, including telecommunications, utilities, transport, finance, government, retail and manufacturing. Effective August 1, 2013, Paxys divested all of its equity interests to the joint venture partner.

SmartSalary is a salary packaging administration company based in Australia. It owns two major Australian providers of in-house salary packaging software solutions – Melbourne Systems Group Pty Ltd. and Seqoya Pty Ltd. SmartFleet is a provider of fleet management solutions in Australia and New Zealand. The sale of Smartsalary and its subsidiaries was completed with finality on June 7, 2012.

URSI is an information technology solutions provider. Based in the Philippines, URSI focuses on systems integration and related services such as business process enhancement, project implementation and management, IT consultancy, after sales support and outsourcing services. On October 31, 2012, Paxys transferred all of its equity interests in URSI to the minority shareholder.

Simpro Philippines is a joint venture company engaged in contact center and back office outsourcing activities.

Key Performance Indicators (KPI's)

The Company's management uses the following KPIs:

- 1) Net Service Income : Service Income less discounts and allowances
- 2) Gross Profit Margin : Gross profit/Service Income
- 3) EBITDA : Earnings Before Interest, Taxes, Depreciation and Amortization
- 4) EBITDA Margin : EBITDA/Service Income
- 5) Income from Operations : Gross Profit – Operating Expenses
- 6) Net Income Margin : Net Income/Service Income
- 7) Return on Equity : $\text{Net Income}/(\text{Equity end} + \text{Equity beg} - \text{Net Income})/2$
- 8) Current Ratio : Current Assets/Current Liabilities

RESULTS OF OPERATIONS AND DISCUSSION OF KPIS

Summary Profit and Loss
For the Nine Months Ended September 30
In Thousands Pesos

	Nine Months (January - September)				% Change
	2013		2012 (As restated)*		
	Amount	% to Sales	Amount	% to Sales	
Service Income	₱115,512	100%	₱164,966	100%	(30%)
Gross Profit	7,349	6%	(28,424)	(17%)	126%
Loss from Operations	(69,899)	(61%)	(73,797)	(45%)	5%
Net Loss - continuing**	(36,276)	(31%)	(38,638)	(23%)	6%
EBITDA	(58,868)	(51%)	(27,667)	(17%)	(113%)

*Results of September 30, 2012 is restated; Service income and Gross profit of joint ventures, Stellar and Paxys Dalian, are reclassified and is presented *in the income statement as one line item "Share in net loss of joint ventures"*, which is included in the Loss from Operations.

**Net Income for the September 2012 of ₱2,409,498 includes income from discontinued operations, SmartSalary of ₱2,448,136.

FINANCIAL PERFORMANCE HIGHLIGHT

Gross Profit improved by 126% mainly due to premises costs significantly reduced as a result of the termination of one of the site that was used to be sub-leased by Paxys to Stellar.

The Group's Net Loss from continuing operations slightly decreased by 6% versus the same period in prior year due to net foreign exchange loss this year as a result of unfavourable foreign exchange rate versus Australian Dollar (AU\$) as compared to prior year.

EBITDA loss is higher this period by 113% due to loss from operations compared to prior year. In prior year, higher depreciation was recognized due to acceleration of depreciation for the certain assets found to be impaired and idle.

REVENUE

Service income decreased by 30% or ₱49 million versus same period in prior year due to decline in revenue of Paxys and SWA by ₱23 million and ₱24 million, respectively. Also, the sale of URSI result to a reduction in revenue amounting to ₱8 million. Revenue from its call center segment (PGSI), however, has improved by ₱7 million due to higher billable hours during the first quarter of 2013.

NET INTEREST INCOME

Interest earned stood at ₱34 million, an increase of ₱2 million versus same period in prior year, as proceeds from sale of Paxys Australia are used in interest-earning activities.

OPERATING EXPENSES

Operating expenses decreased by ₱90 million or 58% from ₱156 million to ₱66 million this period due to the effect of restructuring during the mid-year of 2012. Compensation and consultancy fees of ₱30 million is 52% lower than the same period in prior year. Other expenses such as travel and representation, insurance expenses, taxes and licenses and other miscellaneous expenses also decreased significantly versus prior year.

FINANCIAL CONDITION

In Thousands Pesos	September 30, 2013	December 31, 2012 (As audited)	Y13 vs Y12
Balance Sheet Data:			
Total Current Assets	₱4,548,736	₱4,277,601	2%
Total Noncurrent Assets	28,443	141,248	7%
Total Assets	4,577,179	4,418,849	2%
Total Current Liabilities	86,316	96,817	(17%)
Total Noncurrent Liabilities	3,867	3,867	(0%)
Total Equity	4,486,997	4,318,165	3%

The major changes in the statements of financial position items from December 31, 2012 to September 30, 2013 are as follows:

- Net increase in Cash and Cash equivalents by 9% or ₱333 million due mainly to currency translation gain of US Dollar (US\$)-denominated cash of the Group, realization of escrow fund to cash and interest earned from investing activities also contributed to the increase in cash.
- Increase in Trade and other receivables by 59% or ₱27 million mainly due to delayed collection for few months of billings of SWA and PGS.
- Decrease in Investment in joint ventures by 15% or ₱113 million due to sale of investment in Stellar, net of additional investment in Simpro and Paxys Dalian and equity in net income of joint ventures.
- Other current assets decreased by 30% or ₱90 million mainly due to realization into cash of the escrow fund from restricted current assets.
- Accounts payable and other current liabilities decreased 19% or ₱17 million due to various payments to trade vendors and statutory payments to government.

LIQUIDITY AND CAPITAL RESOURCES

The Company's primary source of liquidity is the cash generated from operations within the Group. The following are the cash flow movements:

For the Nine Months Ended 30 September	2013	2012	Y13 vs Y12 % change
Net Cash Provided (Used) by Operating Activities	₱34,441	(₱285,161)	112%
Net Cash Provided/ (Used) for Investing Activities	133,397	3,730,760	(96%)

Operating activities provided net inflow in 2013 mainly because of realization of escrow fund to cash and interest income from investment activities

Net Cash used in 2013 for investing activities mainly refers to proceeds from sale of Stellar and net of additional investment to other joint ventures. In 2012, the net cash provided by investing activities refers to the proceeds from sale of Paxys Australia.

The Company's management believes that the current level of cash generated from operations and the borrowing capability are sufficient to meet the Company's immediate future cash needs. The Company does not anticipate any liquidity problems that may arise from its operating activities in the near future.

Financial Ratios

	2013 (Nine months)	2012	Y13 vs Y12 % change
Financial Ratios:			
Current Ratio	53:1	44:1	19%
Debt to Equity Ratio	2:98	2:98	(14%)
Return on Equity (2012: nine months)	(0.2%)	(0.3%)	29%
EBITDA Margin* (2012: nine months)	(51%)	(17%)	(204%)
Net Profit Margin* (2012: nine months)	(56%)	(84%)	34%

*For continuing operations only

FINANCIAL RISK

- **Foreign Currency risk**

The Company has transactional currency exposure. Such exposure arises from service income denominated in US\$ and AU\$. Service income of SWA are denominated in US\$ and AU\$, which were 79% and 21% respectively in September 30, 2013 compared to 84% and 16% respectively in December 31, 2012.

Paxys' Cash and Cash Equivalents is consist of US\$ and AU\$, which were 68% and 12% respectively in September 30, 2013 while 73% and 10% respectively in December 31, 2012.

In view of the above, the Company's consolidated financial performance and financial position can be affected significantly by movements in the US\$/Philippine Peso and AU\$/Philippine Peso exchange rates.

The Company's primary strategy to address its forex exposures is to make use of hedging instruments including derivatives (i.e., currency forward contracts) to manage the effects of foreign exchange fluctuations on financial results. These hedging instruments or derivatives are not used for trading or speculative purposes. Counterparties to derivative contracts are carefully selected from major financial institutions which are assessed based on their industry standing and historical performance.

The Company adopted the following rates of exchange in translating foreign currency statement of comprehensive income and statement of financial position as of September 30, 2013, September 30, 2012 and December 31, 2012:

	September 30, 2013		September 30, 2012		December 31, 2012	
	Closing	Average	Closing	Average	Closing	Average
Philippine Peso to 1 unit of foreign currency:						
United States Dollar (US\$)	43.54	41.88	41.70	41.74	41.05	42.21
Australian Dollar (AU\$)	40.36	41.36	43.60	44.04	42.67	43.73

- **Credit Risk**

The Company trades only with recognized, creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures.

Since the Company trades only with recognized third parties, there is no requirement for collateral. Also the Company has an existing contract or master agreement with its key customer to protect itself from bad debt losses.

OTHER MATTERS

- a. There were no known events that trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.
- b. There were no material commitments of the Company.
- c. There were no material off-statement of financial position transactions, arrangements, obligations (including contingent obligations), and other relationship of the Company with unconsolidated entities or other persons during the reporting period.
- d. There are no unusual items as to nature and amount affecting assets, liabilities, equity, net income or cash flows.
- e. There were no known trends, demands, commitments, events or uncertainties that will have a material impact on the Company's liquidity.
- f. There were no known trends, events or uncertainties that have had or that are reasonably expected to have a favourable or an unfavourable impact on net sales or revenue or income from continuing operation.
- g. The causes for any material change from period to period are stated under Management's discussion and analysis section "financial condition".
- h. The effects of seasonality or cyclicalities on the operations of the Company's business are not material.
- i. There were not material changes in estimates of amounts reported in interim periods of the current year or changes in estimates of amounts reported in prior financial years.

Key Variable and Other Quantitative and Factors

Trends, Events, Uncertainties or Contingent Financial Obligation with Material Impact on Liquidity

The Company does not anticipate having liquidity problem within the next twelve (12) months since it has adequate amount of cash to pay its maturing obligations and to support its working requirements.

Paxys, Inc. and Subsidiaries
Consolidated Trade Receivables Aging Schedule
As of September 30, 2013
(Amounts in Thousands)

Types of customers	Age of Receivables					Total
	<30 days	31-60 days	61-90 days	90-120 days	>120 days	
Local	₱922	₱-	₱-	₱216	₱756	₱1,894
International	14,857	8,009	4,764	4,193	38,044	69,867
	15,779	8,009	4,764	4,409	38,800	71,761
Less allowance for doubtful accounts	-	-	-	-	11,457	11,457
	₱15,779	₱8,009	₱4,764	₱4,409	₱27,343	₱60,304